

SEPTEMBER 2018 TRAFFIC

Group passenger activity: number of passengers +2.7%, traffic +3.3%, load factor +0.2pt

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 2.7%	+ 2.9%	89.0%	+ 0.1
North America	+ 4.8%	+ 4.4%	88.7%	- 0.3
Latin America	+ 8.9%	+ 7.9%	91.4%	- 0.9
Asia	+ 0.2%	+ 0.7%	92.4%	+ 0.4
Africa / Middle East	- 2.9%	- 2.1%	85.4%	+ 0.7
Caribbean / Indian Ocean	+ 2.8%	+ 4.1%	83.9%	+ 1.1
Short and Medium-haul	+ 1.6%	+ 1.2%	83.6%	- 0.4
Total	+ 2.5%	+ 2.5%	87.9%	+ 0.0

▶ 7.5 million passengers, +1.8%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 7.4%	+ 9.1%	94.3%	+ 1.5

▶ 1.7 million passengers, +7.1%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 3.0%	+ 3.3%	88.6%	+ 0.2

▶ 9.1 million passengers, +2.7%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 0.2%	+ 1.5%	60.1%	+ 1.0

Agenda

31st October: Third Quarter 2018 results

9th November: October 2018 traffic

10th December: November 2018 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	September			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,466	7,335	1.8%	64,509	63,275	1.9%
Revenue pax-kilometers (m RPK)	21,783	21,249	2.5%	192,570	187,734	2.6%
Available seat-kilometers (m ASK)	24,790	24,194	2.5%	219,214	215,450	1.7%
Load factor (%)	87.9%	87.8%	0.0	87.8%	87.1%	0.7
Long-haul						
Passengers carried ('000s)	2,311	2,261	2.2%	20,684	20,240	2.2%
Revenue pax-kilometers (m RPK)	17,453	16,968	2.9%	155,838	151,652	2.8%
Available seat-kilometers (m ASK)	19,607	19,095	2.7%	175,411	171,799	2.1%
Load factor (%)	89.0%	88.9%	0.1	88.8%	88.3%	0.6
North America						
Passengers carried ('000s)	770	737	4.4%	6,312	6,134	2.9%
Revenue pax-kilometers (m RPK)	5,469	5,237	4.4%	44,997	43,740	2.9%
Available seat-kilometers (m ASK)	6,166	5,881	4.8%	50,429	49,277	2.3%
Load factor (%)	88.7%	89.0%	(0.3)	89.2%	88.8%	0.5
Latin America						
Passengers carried ('000s)	290	269	7.9%	2,561	2,363	8.4%
Revenue pax-kilometers (m RPK)	2,789	2,585	7.9%	24,552	22,646	8.4%
Available seat-kilometers (m ASK)	3,051	2,800	8.9%	27,035	25,059	7.9%
Load factor (%)	91.4%	92.3%	(0.9)	90.8%	90.4%	0.4
Asia / Pacific						
Passengers carried ('000s)	533	525	1.6%	4,806	4,676	2.8%
Revenue pax-kilometers (m RPK)	4,674	4,644	0.7%	42,098	41,120	2.4%
Available seat-kilometers (m ASK)	5,060	5,050	0.2%	46,367	45,488	1.9%
Load factor (%)	92.4%	91.9%	0.4	90.8%	90.4%	0.4
Africa / Middle East						
Passengers carried ('000s)	467	486	(3.8%)	4,181	4,257	(1.8%)
Revenue pax-kilometers (m RPK)	2,629	2,687	(2.1%)	23,574	23,716	(0.6%)
Available seat-kilometers (m ASK)	3,077	3,170	(2.9%)	28,194	28,595	(1.4%)
Load factor (%)	85.4%	84.7%	0.7	83.6%	82.9%	0.7
Caribbean / Indian Ocean						
Passengers carried ('000s)	251	244	2.9%	2,825	2,810	0.5%
Revenue pax-kilometers (m RPK)	1,891	1,816	4.1%	20,618	20,430	0.9%
Available seat-kilometers (m ASK)	2,254	2,192	2.8%	23,386	23,380	0.0%
Load factor (%)	83.9%	82.8%	1.1	88.2%	87.4%	0.8
Short and Medium-haul						
Passengers carried ('000s)	5,155	5,074	1.6%	43,825	43,035	1.8%
Revenue pax-kilometers (m RPK)	4,331	4,281	1.2%	36,732	36,082	1.8%
Available seat-kilometers (m ASK)	5,183	5,099	1.6%	43,803	43,651	0.3%
Load factor (%)	83.6%	84.0%	(0.4)	83.9%	82.7%	1.2

* Air France KLM, and HOP!

Transavia activity

Transavia	September			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	1,676	1,564	7.1%	12,476	11,772	6.0%
Revenue pax-kilometers (m RPK)	2,964	2,716	9.1%	22,194	20,373	8.9%
Available seat-kilometers (m ASK)	3,142	2,925	7.4%	24,033	22,497	6.8%
Load factor (%)	94.3%	92.8%	1.5	92.3%	90.6%	1.8

Total group passenger activity**

Total group**	September			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	9,142	8,900	2.7%	76,985	75,047	2.6%
Revenue pax-kilometers (m RPK)	24,747	23,965	3.3%	214,764	208,107	3.2%
Available seat-kilometers (m ASK)	27,932	27,119	3.0%	243,246	237,946	2.2%
Load factor (%)	88.6%	88.4%	0.2	88.3%	87.5%	0.8

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	September			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	726	715	1.5%	6,336	6,315	0.3%
Available tonne-km (m ATK)	1,207	1,209	(0.2%)	10,734	10,745	(0.1%)
Load factor (%)	60.1%	59.2%	1.0	59.0%	58.8%	0.2

Air France and HOP! activity

Total Passenger network activity	September			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	4,504	4,452	1.2%	38,743	38,650	0.2%
Revenue pax-kilometers (m RPK)	12,718	12,319	3.2%	111,438	109,763	1.5%
Available seat-kilometers (m ASK)	14,680	14,283	2.8%	128,611	127,766	0.7%
Load factor (%)	86.6%	86.2%	0.4	86.6%	85.9%	0.7
Long-haul						
Passengers carried ('000s)	1,370	1,335	2.6%	12,174	12,053	1.0%
Revenue pax-kilometers (m RPK)	10,103	9,730	3.8%	89,454	87,921	1.7%
Available seat-kilometers (m ASK)	11,464	11,112	3.2%	101,797	100,658	1.1%
Load factor (%)	88.1%	87.6%	0.6	87.9%	87.3%	0.5
Short and Medium-haul						
Passengers carried ('000s)	3,134	3,117	0.5%	26,569	26,597	(0.1%)
Revenue pax-kilometers (m RPK)	2,615	2,588	1.0%	21,984	21,842	0.6%
Available seat-kilometers (m ASK)	3,216	3,171	1.4%	26,814	27,107	(1.1%)
Load factor (%)	81.3%	81.6%	(0.3)	82.0%	80.6%	1.4

Cargo activity	September			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	332	312	6.6%	2,758	2,753	0.2%
Available tonne-km (m ATK)	614	589	4.2%	5,319	5,227	1.8%
Load factor (%)	54.1%	52.9%	1.2	51.8%	52.7%	(0.8)

KLM activity

Total Passenger network activity	September			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,963	2,883	2.8%	25,765	24,625	4.6%
Revenue pax-kilometers (m RPK)	9,066	8,931	1.5%	81,132	77,971	4.1%
Available seat-kilometers (m ASK)	10,110	9,911	2.0%	90,603	87,684	3.3%
Load factor (%)	89.7%	90.1%	(0.4)	89.5%	88.9%	0.6
Long-haul						
Passengers carried ('000s)	941	926	1.7%	8,510	8,187	3.9%
Revenue pax-kilometers (m RPK)	7,350	7,238	1.6%	66,384	63,731	4.2%
Available seat-kilometers (m ASK)	8,143	7,983	2.0%	73,614	71,140	3.5%
Load factor (%)	90.3%	90.7%	(0.4)	90.2%	89.6%	0.6
Short and Medium-haul						
Passengers carried ('000s)	2,021	1,957	3.3%	17,256	16,438	5.0%
Revenue pax-kilometers (m RPK)	1,716	1,693	1.3%	14,748	14,240	3.6%
Available seat-kilometers (m ASK)	1,967	1,928	2.0%	16,989	16,543	2.7%
Load factor (%)	87.2%	87.8%	(0.6)	86.8%	86.1%	0.7
Cargo activity						
Revenue tonne-km (m RTK)	394	404	(2.4%)	3,578	3,562	0.4%
Available tonne-km (m ATK)	594	620	(4.3%)	5,415	5,518	(1.9%)
Load factor (%)	66.4%	65.1%	1.3	66.1%	64.6%	1.5