

## July 2018 TRAFFIC

**Group passenger activity: number of passengers +1.7%, traffic +1.9%, load factor +0.1pt**

### Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 1.4%</b>	<b>+ 1.5%</b>	<b>90.9%</b>	<b>+ 0.2</b>
North America	+ 3.3%	+ 3.1%	90.6%	- 0.2
Latin America	+ 7.0%	+ 6.3%	92.2%	- 0.6
Asia	+ 0.7%	+ 0.9%	92.6%	+ 0.2
Africa / Middle East	- 2.7%	- 2.0%	88.4%	+ 0.6
Caribbean / Indian Ocean	- 3.1%	- 1.9%	89.6%	+ 1.1
<b>Short and Medium-haul</b>	<b>+ 1.5%</b>	<b>+ 1.5%</b>	<b>86.9%</b>	<b>+ 0.0</b>
<b>Total</b>	<b>+ 1.4%</b>	<b>+ 1.5%</b>	<b>90.1%</b>	<b>+ 0.1</b>

- ▶ 8.1 million passengers, +1.5%
- ▶ Group capacity grew +1.4% compared to July 2017, -1.1% lower than planned, mainly due to temporary rostering challenges caused by pilot training backlog in aftermath of the strikes.

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 5.1%</b>	<b>+ 4.7%</b>	<b>91.5%</b>	<b>- 0.3</b>

- ▶ 1.7 million passengers, +2.7%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 1.8%</b>	<b>+ 1.9%</b>	<b>90.2%</b>	<b>+ 0.1</b>

- ▶ 9.8 million passengers, +1.7%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 1.7%</b>	<b>+ 4.6%</b>	<b>57.7%</b>	<b>+ 1.6</b>

### Agenda

10<sup>th</sup> September: August 2018 traffic

8<sup>th</sup> October: September 2018 traffic

30<sup>rd</sup> October: Third Quarter 2018 results

### Investor relations

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### Press

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## STATISTICS

### Passenger network activity\*

Total Passenger network*	July			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	8,114	7,993	1.5%	49,254	48,317	1.9%
Revenue pax-kilometers (m RPK)	24,060	23,697	1.5%	146,597	143,023	2.5%
Available seat-kilometers (m ASK)	26,709	26,344	1.4%	167,704	165,083	1.6%
Load factor (%)	90.1%	90.0%	0.1	87.4%	86.6%	0.8
<b>Long-haul</b>						
Passengers carried ('000s)	2,582	2,564	0.7%	15,753	15,426	2.1%
Revenue pax-kilometers (m RPK)	19,349	19,057	1.5%	118,785	115,737	2.6%
Available seat-kilometers (m ASK)	21,288	21,004	1.4%	134,444	131,809	2.0%
Load factor (%)	90.9%	90.7%	0.2	88.4%	87.8%	0.5
<b>North America</b>						
Passengers carried ('000s)	856	830	3.2%	4,665	4,577	1.9%
Revenue pax-kilometers (m RPK)	6,081	5,901	3.1%	33,317	32,682	1.9%
Available seat-kilometers (m ASK)	6,710	6,494	3.3%	37,485	36,987	1.3%
Load factor (%)	90.6%	90.9%	(0.2)	88.9%	88.4%	0.5
<b>Latin America</b>						
Passengers carried ('000s)	306	290	5.5%	1,970	1,814	8.6%
Revenue pax-kilometers (m RPK)	2,933	2,760	6.3%	18,848	17,359	8.6%
Available seat-kilometers (m ASK)	3,180	2,974	7.0%	20,807	19,298	7.8%
Load factor (%)	92.2%	92.8%	(0.6)	90.6%	90.0%	0.6
<b>Asia / Pacific</b>						
Passengers carried ('000s)	572	565	1.3%	3,693	3,591	2.8%
Revenue pax-kilometers (m RPK)	5,033	4,987	0.9%	32,312	31,524	2.5%
Available seat-kilometers (m ASK)	5,435	5,398	0.7%	35,822	35,074	2.1%
Load factor (%)	92.6%	92.4%	0.2	90.2%	89.9%	0.3
<b>Africa / Middle East</b>						
Passengers carried ('000s)	513	535	(3.9%)	3,193	3,229	(1.1%)
Revenue pax-kilometers (m RPK)	2,878	2,938	(2.0%)	18,043	18,054	(0.1%)
Available seat-kilometers (m ASK)	3,257	3,346	(2.7%)	21,930	22,061	(0.6%)
Load factor (%)	88.4%	87.8%	0.6	82.3%	81.8%	0.4
<b>Caribbean / Indian.Ocean</b>						
Passengers carried ('000s)	335	345	(3.0%)	2,232	2,215	0.8%
Revenue pax-kilometers (m RPK)	2,424	2,472	(1.9%)	16,265	16,117	0.9%
Available seat-kilometers (m ASK)	2,706	2,792	(3.1%)	18,399	18,390	0.0%
Load factor (%)	89.6%	88.5%	1.1	88.4%	87.6%	0.8
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	5,532	5,429	1.9%	33,500	32,891	1.9%
Revenue pax-kilometers (m RPK)	4,711	4,640	1.5%	27,812	27,286	1.9%
Available seat-kilometers (m ASK)	5,421	5,340	1.5%	33,260	33,274	(0.0%)
Load factor (%)	86.9%	86.9%	0.0	83.6%	82.0%	1.6

\* Air France KLM, and HOP!

### Transavia activity

Transavia	July			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	1,713	1,667	2.7%	9,026	8,479	6.5%
Revenue pax-kilometers (m RPK)	3,150	3,008	4.7%	15,979	14,542	9.9%
Available seat-kilometers (m ASK)	3,444	3,277	5.1%	17,395	16,244	7.1%
Load factor (%)	91.5%	91.8%	(0.3)	91.9%	89.5%	2.3

### Total group passenger activity\*\*

Total group**	July			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	9,827	9,660	1.7%	58,280	56,796	2.6%
Revenue pax-kilometers (m RPK)	27,210	26,705	1.9%	162,576	157,565	3.2%
Available seat-kilometers (m ASK)	30,153	29,622	1.8%	185,098	181,327	2.1%
Load factor (%)	90.2%	90.2%	0.1	87.8%	86.9%	0.9

\*\* Air France KLM, HOP! and Transavia

### Cargo activity

Total Group	July			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	737	704	4.6%	4,869	4,893	(0.5%)
Available tonne-km (m ATK)	1,276	1,255	1.7%	8,222	8,274	(0.6%)
Load factor (%)	57.7%	56.1%	1.6	59.2%	59.1%	0.1

## Air France and HOP! activity

Total Passenger network activity	July			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	5,006	4,906	2.0%	29,528	29,594	(0.2%)
Revenue pax-kilometers (m RPK)	14,378	14,133	1.7%	84,223	83,463	0.9%
Available seat-kilometers (m ASK)	16,109	15,913	1.2%	97,774	97,688	0.1%
Load factor (%)	89.3%	88.8%	0.4	86.1%	85.4%	0.7
<b>Long-haul</b>						
Passengers carried ('000s)	1,574	1,571	0.1%	9,195	9,150	0.5%
Revenue pax-kilometers (m RPK)	11,498	11,341	1.4%	67,621	66,906	1.1%
Available seat-kilometers (m ASK)	12,746	12,638	0.9%	77,471	76,964	0.7%
Load factor (%)	90.2%	89.7%	0.5	87.3%	86.9%	0.4
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	3,432	3,334	2.9%	20,332	20,444	(0.5%)
Revenue pax-kilometers (m RPK)	2,880	2,792	3.2%	16,603	16,556	0.3%
Available seat-kilometers (m ASK)	3,363	3,276	2.7%	20,303	20,724	(2.0%)
Load factor (%)	85.6%	85.2%	0.4	81.8%	79.9%	1.9

Cargo activity	July			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	336	314	7.0%	2,102	2,135	(1.6%)
Available tonne-km (m ATK)	659	630	4.6%	4,035	4,009	0.6%
Load factor (%)	51.0%	49.8%	1.1	52.1%	53.2%	(1.2)

## KLM activity

Total Passenger network activity	July			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	3,108	3,087	0.7%	19,726	18,723	5.4%
Revenue pax-kilometers (m RPK)	9,682	9,564	1.2%	62,373	59,560	4.7%
Available seat-kilometers (m ASK)	10,600	10,431	1.6%	69,929	67,395	3.8%
Load factor (%)	91.3%	91.7%	(0.3)	89.2%	88.4%	0.8
<b>Long-haul</b>						
Passengers carried ('000s)	1,009	993	1.6%	6,558	6,277	4.5%
Revenue pax-kilometers (m RPK)	7,852	7,716	1.8%	51,165	48,831	4.8%
Available seat-kilometers (m ASK)	8,542	8,366	2.1%	56,973	54,845	3.9%
Load factor (%)	91.9%	92.2%	(0.3)	89.8%	89.0%	0.8
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	2,099	2,094	0.2%	13,168	12,446	5.8%
Revenue pax-kilometers (m RPK)	1,831	1,848	(0.9%)	11,209	10,730	4.5%
Available seat-kilometers (m ASK)	2,058	2,064	(0.3%)	12,956	12,550	3.2%
Load factor (%)	89.0%	89.5%	(0.6)	86.5%	85.5%	1.0
<b>Cargo activity</b>						
Revenue tonne-km (m RTK)	401	390	2.7%	2,767	2,758	0.3%
Available tonne-km (m ATK)	616	625	(1.4%)	4,188	4,265	(1.8%)
Load factor (%)	65.0%	62.4%	2.5	66.1%	64.7%	1.4