

DECEMBER 2018 TRAFFIC

Air France-KLM transported for the first time more than 100 million passengers during the full year 2018, of which 7.7 million in December 2018.

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 3.5%	+ 3.1%	86.8%	- 0.3
North America	+ 6.3%	+ 4.2%	86.2%	- 1.8
Latin America	+ 11.9%	+ 10.7%	88.3%	- 1.0
Asia	+ 1.6%	+ 2.7%	87.5%	+ 1.0
Africa / Middle East	- 1.0%	- 1.1%	83.9%	- 0.1
Caribbean / Indian Ocean	- 1.7%	- 1.5%	88.2%	+ 0.2
Short and Medium-haul	+ 3.7%	+ 2.3%	79.7%	- 1.1
Total	+ 3.5%	+ 3.0%	85.4%	- 0.4

- ▶ 6.8 million passengers, +2.6%
- ▶ Protest movements in France had negative effect on revenues estimated around 15 million euros

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 16.1%	+ 16.1%	88.5%	+ 0.0

- ▶ 0.9 million passengers, +11.6%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 4.4%	+ 3.9%	85.7%	- 0.4

- ▶ 7.7 million passengers, +3.6%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 0.1%	+ 1.4%	63.4%	+ 1.0

Agenda

8th February 2019: January 2019 traffic
 20th of February 2019: Full Year 2018 results
 8th March 2019: February 2019 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	6,786	6,615	2.6%	85,619	83,938	2.0%
Revenue pax-kilometers (m RPK)	20,786	20,184	3.0%	255,405	248,428	2.8%
Available seat-kilometers (m ASK)	24,330	23,500	3.5%	292,184	286,127	2.1%
Load factor (%)	85.4%	85.9%	(0.4)	87.4%	86.8%	0.6
Long-haul						
Passengers carried ('000s)	2,274	2,214	2.7%	27,435	26,762	2.5%
Revenue pax-kilometers (m RPK)	17,107	16,587	3.1%	206,919	200,723	3.1%
Available seat-kilometers (m ASK)	19,711	19,048	3.5%	233,957	228,339	2.5%
Load factor (%)	86.8%	87.1%	(0.3)	88.4%	87.9%	0.5
North America						
Passengers carried ('000s)	619	594	4.2%	8,257	7,990	3.3%
Revenue pax-kilometers (m RPK)	4,397	4,220	4.2%	58,858	56,933	3.4%
Available seat-kilometers (m ASK)	5,102	4,800	6.3%	66,223	64,272	3.0%
Load factor (%)	86.2%	87.9%	(1.8)	88.9%	88.6%	0.3
Latin America						
Passengers carried ('000s)	317	283	12.0%	3,452	3,169	8.9%
Revenue pax-kilometers (m RPK)	2,998	2,708	10.7%	33,004	30,360	8.7%
Available seat-kilometers (m ASK)	3,395	3,033	11.9%	36,765	33,865	8.6%
Load factor (%)	88.3%	89.3%	(1.0)	89.8%	89.7%	0.1
Asia / Pacific						
Passengers carried ('000s)	528	515	2.6%	6,419	6,224	3.1%
Revenue pax-kilometers (m RPK)	4,539	4,419	2.7%	56,157	54,610	2.8%
Available seat-kilometers (m ASK)	5,189	5,108	1.6%	62,079	60,797	2.1%
Load factor (%)	87.5%	86.5%	1.0	90.5%	89.8%	0.6
Africa / Middle East						
Passengers carried ('000s)	480	487	(1.4%)	5,581	5,671	(1.6%)
Revenue pax-kilometers (m RPK)	2,743	2,772	(1.1%)	31,575	31,735	(0.5%)
Available seat-kilometers (m ASK)	3,269	3,302	(1.0%)	37,816	38,368	(1.4%)
Load factor (%)	83.9%	84.0%	(0.1)	83.5%	82.7%	0.8
Caribbean / Indian Ocean						
Passengers carried ('000s)	329	335	(2.0%)	3,726	3,708	0.5%
Revenue pax-kilometers (m RPK)	2,431	2,467	(1.5%)	27,325	27,085	0.9%
Available seat-kilometers (m ASK)	2,757	2,806	(1.7%)	31,075	31,037	0.1%
Load factor (%)	88.2%	87.9%	0.2	87.9%	87.3%	0.7
Short and Medium-haul						
Passengers carried ('000s)	4,512	4,401	2.5%	58,184	57,176	1.8%
Revenue pax-kilometers (m RPK)	3,679	3,597	2.3%	48,486	47,705	1.6%
Available seat-kilometers (m ASK)	4,618	4,452	3.7%	58,226	57,788	0.8%
Load factor (%)	79.7%	80.8%	(1.1)	83.3%	82.6%	0.7

* Air France KLM, and HOP!

Transavia activity

Transavia	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	895	802	11.6%	15,828	14,773	7.1%
Revenue pax-kilometers (m RPK)	1,698	1,463	16.1%	28,392	25,793	10.1%
Available seat-kilometers (m ASK)	1,918	1,653	16.1%	30,849	28,456	8.4%
Load factor (%)	88.5%	88.5%	0.0	92.0%	90.6%	1.4

Total group passenger activity**

Total group**	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,682	7,417	3.6%	101,447	98,711	2.8%
Revenue pax-kilometers (m RPK)	22,484	21,646	3.9%	283,797	274,221	3.5%
Available seat-kilometers (m ASK)	26,248	25,153	4.4%	323,033	314,583	2.7%
Load factor (%)	85.7%	86.1%	(0.4)	87.9%	87.2%	0.7

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	766	756	1.4%	8,657	8,595	0.7%
Available tonne-km (m ATK)	1,209	1,211	(0.1%)	14,365	14,354	0.1%
Load factor (%)	63.4%	62.4%	1.0	60.3%	59.9%	0.4

Air France and HOP! activity

Total Passenger network activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	4,098	4,107	(0.2%)	51,449	51,249	0.4%
Revenue pax-kilometers (m RPK)	12,058	11,915	1.2%	147,729	144,941	1.9%
Available seat-kilometers (m ASK)	14,293	13,884	2.9%	171,368	169,061	1.4%
Load factor (%)	84.4%	85.8%	(1.5)	86.2%	85.7%	0.5
Long-haul						
Passengers carried ('000s)	1,336	1,320	1.2%	16,128	15,883	1.5%
Revenue pax-kilometers (m RPK)	9,831	9,679	1.6%	118,677	116,033	2.3%
Available seat-kilometers (m ASK)	11,421	11,081	3.1%	135,650	133,177	1.9%
Load factor (%)	86.1%	87.3%	(1.3)	87.5%	87.1%	0.4
Short and Medium-haul						
Passengers carried ('000s)	2,762	2,787	(0.9%)	35,321	35,365	(0.1%)
Revenue pax-kilometers (m RPK)	2,227	2,236	(0.4%)	29,052	28,908	0.5%
Available seat-kilometers (m ASK)	2,873	2,803	2.5%	35,718	35,884	(0.5%)
Load factor (%)	77.5%	79.8%	(2.2)	81.3%	80.6%	0.8

Cargo activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	349	338	3.3%	3,808	3,753	1.5%
Available tonne-km (m ATK)	598	597	0.1%	7,126	6,974	2.2%
Load factor (%)	58.4%	56.5%	1.8	53.4%	53.8%	(0.4)

KLM activity

Total Passenger network activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,688	2,509	7.2%	34,170	32,689	4.5%
Revenue pax-kilometers (m RPK)	8,729	8,269	5.6%	107,676	103,487	4.0%
Available seat-kilometers (m ASK)	10,036	9,616	4.4%	120,815	117,066	3.2%
Load factor (%)	87.0%	86.0%	1.0	89.1%	88.4%	0.7
Long-haul						
Passengers carried ('000s)	937	895	4.8%	11,307	10,878	3.9%
Revenue pax-kilometers (m RPK)	7,276	6,908	5.3%	88,242	84,690	4.2%
Available seat-kilometers (m ASK)	8,291	7,967	4.1%	98,307	95,162	3.3%
Load factor (%)	87.8%	86.7%	1.1	89.8%	89.0%	0.8
Short and Medium-haul						
Passengers carried ('000s)	1,751	1,614	8.5%	22,863	21,811	4.8%
Revenue pax-kilometers (m RPK)	1,452	1,361	6.7%	19,433	18,796	3.4%
Available seat-kilometers (m ASK)	1,745	1,649	5.8%	22,508	21,904	2.8%
Load factor (%)	83.2%	82.5%	0.7	86.3%	85.8%	0.5

Cargo activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	417	418	(0.1%)	4,849	4,843	0.1%
Available tonne-km (m ATK)	611	613	(0.4%)	7,239	7,380	(1.9%)
Load factor (%)	68.3%	68.2%	0.2	67.0%	65.6%	1.4