

APRIL 2018 TRAFFIC

Group passenger activity: number of passengers -2.5%, and traffic -2.6% due to Air France strike. Load factor +0.4pt and unit revenue ex-currency slightly up compared to last year.

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	- 3.2%	- 3.2%	88.7%	+ 0.0
North America	- 5.0%	- 5.5%	89.6%	- 0.5
Latin America	+ 0.9%	+ 1.0%	89.1%	+ 0.1
Asia	- 1.2%	- 0.8%	90.4%	+ 0.4
Africa / Middle East	- 5.1%	- 5.0%	83.3%	+ 0.1
Caribbean / Indian Ocean	- 5.5%	- 5.1%	89.1%	+ 0.3
Short and Medium-haul	- 5.8%	- 4.1%	84.7%	+ 1.5
Total	- 3.8%	- 3.4%	87.9%	+ 0.4

- ▶ 6.9 million passengers: Air France -8.7% due to 8 days of strike, KLM +5.2%
- ▶ Air France traffic -8.7%, KLM traffic +4.0%
- ▶ Unit revenue ex-currency (in available seat-kilometer) slightly up compared to last year

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 3.0%	+ 4.3%	90.4%	+ 1.1

- ▶ 1.3 million passengers, +1.3%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency down compared to last year (Easter shift)

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	- 3.1%	- 2.6%	88.1%	+ 0.4

- ▶ 8.2 million passengers, -2.5%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 6.1%	- 6.0%	61.0%	+ 0.1

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly up compared to last year

Agenda

15th May 2018: Annual General Meeting

8th June 2018: May 2018 traffic

9th July 2018: June 2018 traffic

Investor relations

Marie-Agnès de Peslouan

+33 1 49 89 52 59

madespeslouan@airfranceklm.com

Website: www.airfranceklm.com

Wouter van Beek

+33 1 49 89 52 60

wouter-van.beek@airfranceklm.com

Press

+33 1 41 56 56 00

STATISTICS

Passenger network activity*

Total Passenger network*	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	6,859	7,086	(3.2%)	26,146	25,558	2.3%
Revenue pax-kilometers (m RPK)	20,021	20,720	(3.4%)	79,134	77,072	2.7%
Available seat-kilometers (m ASK)	22,789	23,679	(3.8%)	90,963	89,765	1.3%
Load factor (%)	87.9%	87.5%	0.4	87.0%	85.9%	1.1
Long-haul						
Passengers carried ('000s)	2,136	2,218	(3.7%)	8,571	8,384	2.2%
Revenue pax-kilometers (m RPK)	16,099	16,628	(3.2%)	64,724	63,015	2.7%
Available seat-kilometers (m ASK)	18,159	18,766	(3.2%)	73,356	72,199	1.6%
Load factor (%)	88.7%	88.6%	0.0	88.2%	87.3%	1.0
North America						
Passengers carried ('000s)	650	688	(5.5%)	2,265	2,241	1.1%
Revenue pax-kilometers (m RPK)	4,662	4,936	(5.5%)	16,241	16,028	1.3%
Available seat-kilometers (m ASK)	5,206	5,481	(5.0%)	18,438	18,521	(0.4%)
Load factor (%)	89.6%	90.1%	(0.5)	88.1%	86.5%	1.5
Latin America						
Passengers carried ('000s)	251	249	0.9%	1,102	1,004	9.8%
Revenue pax-kilometers (m RPK)	2,400	2,376	1.0%	10,494	9,568	9.7%
Available seat-kilometers (m ASK)	2,692	2,669	0.9%	11,551	10,703	7.9%
Load factor (%)	89.1%	89.0%	0.1	90.9%	89.4%	1.5
Asia / Pacific						
Passengers carried ('000s)	501	504	(0.6%)	2,052	1,996	2.8%
Revenue pax-kilometers (m RPK)	4,408	4,442	(0.8%)	17,870	17,473	2.3%
Available seat-kilometers (m ASK)	4,876	4,935	(1.2%)	19,792	19,535	1.3%
Load factor (%)	90.4%	90.0%	0.4	90.3%	89.4%	0.8
Africa / Middle East						
Passengers carried ('000s)	431	456	(5.6%)	1,794	1,802	(0.5%)
Revenue pax-kilometers (m RPK)	2,422	2,549	(5.0%)	10,197	10,163	0.3%
Available seat-kilometers (m ASK)	2,908	3,063	(5.1%)	12,464	12,473	(0.1%)
Load factor (%)	83.3%	83.2%	0.1	81.8%	81.5%	0.3
Caribbean / Indian Ocean						
Passengers carried ('000s)	303	320	(5.5%)	1,359	1,342	1.3%
Revenue pax-kilometers (m RPK)	2,206	2,325	(5.1%)	9,921	9,782	1.4%
Available seat-kilometers (m ASK)	2,477	2,620	(5.5%)	11,110	10,968	1.3%
Load factor (%)	89.1%	88.8%	0.3	89.3%	89.2%	0.1
Short and Medium-haul						
Passengers carried ('000s)	4,723	4,868	(3.0%)	17,575	17,174	2.3%
Revenue pax-kilometers (m RPK)	3,923	4,091	(4.1%)	14,410	14,057	2.5%
Available seat-kilometers (m ASK)	4,630	4,913	(5.8%)	17,607	17,566	0.2%
Load factor (%)	84.7%	83.3%	1.5	81.8%	80.0%	1.8

* Air France KLM, and HOP!

Transavia activity

Transavia	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	1,349	1,332	1.3%	4,076	3,783	7.8%
Revenue pax-kilometers (m RPK)	2,347	2,251	4.3%	7,154	6,396	11.8%
Available seat-kilometers (m ASK)	2,597	2,522	3.0%	7,826	7,270	7.6%
Load factor (%)	90.4%	89.3%	1.1	91.4%	88.0%	3.4

Total group passenger activity**

Total group**	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	8,208	8,418	(2.5%)	30,222	29,341	3.0%
Revenue pax-kilometers (m RPK)	22,369	22,971	(2.6%)	86,288	83,468	3.4%
Available seat-kilometers (m ASK)	25,386	26,201	(3.1%)	98,789	97,035	1.8%
Load factor (%)	88.1%	87.7%	0.4	87.3%	86.0%	1.3

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	675	718	(6.0%)	2,711	2,763	(1.9%)
Available tonne-km (m ATK)	1,105	1,178	(6.1%)	4,520	4,573	(1.2%)
Load factor (%)	61.0%	60.9%	0.1	60.0%	60.4%	(0.5)

Air France and HOP! activity

Total Passenger network activity	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	3,918	4,289	(8.7%)	15,496	15,735	(1.5%)
Revenue pax-kilometers (m RPK)	10,922	11,968	(8.7%)	44,904	44,964	(0.1%)
Available seat-kilometers (m ASK)	12,689	13,899	(8.7%)	52,374	53,057	(1.3%)
Load factor (%)	86.1%	86.1%	(0.0)	85.7%	84.7%	1.0
Long-haul						
Passengers carried ('000s)	1,188	1,304	(8.9%)	4,939	4,949	(0.2%)
Revenue pax-kilometers (m RPK)	8,703	9,504	(8.4%)	36,396	36,354	0.1%
Available seat-kilometers (m ASK)	10,006	10,861	(7.9%)	41,713	42,007	(0.7%)
Load factor (%)	87.0%	87.5%	(0.5)	87.3%	86.5%	0.7
Short and Medium-haul						
Passengers carried ('000s)	2,730	2,985	(8.5%)	10,558	10,786	(2.1%)
Revenue pax-kilometers (m RPK)	2,218	2,464	(10.0%)	8,508	8,610	(1.2%)
Available seat-kilometers (m ASK)	2,683	3,037	(11.7%)	10,661	11,050	(3.5%)
Load factor (%)	82.7%	81.1%	1.6	79.8%	77.9%	1.9

Cargo activity	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	275	316	(13.1%)	1,141	1,198	(4.7%)
Available tonne-km (m ATK)	511	564	(9.3%)	2,164	2,191	(1.2%)
Load factor (%)	53.7%	56.1%	(2.4)	52.7%	54.7%	(1.9)

KLM activity

Total Passenger network activity	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,941	2,797	5.2%	10,649	9,823	8.4%
Revenue pax-kilometers (m RPK)	9,100	8,752	4.0%	34,230	32,108	6.6%
Available seat-kilometers (m ASK)	10,099	9,781	3.3%	38,589	36,708	5.1%
Load factor (%)	90.1%	89.5%	0.6	88.7%	87.5%	1.2
Long-haul						
Passengers carried ('000s)	948	914	3.8%	3,633	3,435	5.8%
Revenue pax-kilometers (m RPK)	7,395	7,124	3.8%	28,328	26,661	6.3%
Available seat-kilometers (m ASK)	8,153	7,905	3.1%	31,643	30,192	4.8%
Load factor (%)	90.7%	90.1%	0.6	89.5%	88.3%	1.2
Short and Medium-haul						
Passengers carried ('000s)	1,993	1,883	5.8%	7,017	6,388	9.8%
Revenue pax-kilometers (m RPK)	1,704	1,628	4.7%	5,902	5,447	8.3%
Available seat-kilometers (m ASK)	1,947	1,875	3.8%	6,946	6,516	6.6%
Load factor (%)	87.6%	86.8%	0.8	85.0%	83.6%	1.4

Cargo activity	April			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	400	401	(0.3%)	1,569	1,565	0.3%
Available tonne-km (m ATK)	594	614	(3.2%)	2,357	2,382	(1.1%)
Load factor (%)	67.3%	65.4%	1.9	66.6%	65.7%	0.9