

## JANUARY 2017 TRAFFIC

- ▶ **Group passenger activity: increase in traffic (+5.3%), load factor (+0.5pt) and passengers (+7.5%)**

### Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 2.5%</b>	<b>+ 3.3%</b>	<b>87.9%</b>	<b>+ 0.7</b>
North America	+ 2.1%	+ 0.8%	85.9%	- 1.2
Latin America	- 0.6%	- 1.0%	91.6%	- 0.4
Asia	+ 2.3%	+ 6.8%	90.5%	+ 3.8
Africa / Middle East	+ 2.7%	+ 2.5%	82.2%	- 0.2
Caribbean / Indian Ocean	+ 6.2%	+ 6.8%	89.1%	+ 0.5
<b>Short and Medium-haul</b>	<b>+ 5.3%</b>	<b>+ 6.6%</b>	<b>77.5%</b>	<b>+ 0.9</b>
<b>Total</b>	<b>+ 3.0%</b>	<b>+ 3.9%</b>	<b>86.0%</b>	<b>+ 0.7</b>

- ▶ 6.1 million passengers, +4.7%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency of January down compared to last year but in a lesser proportion than during the past few months

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 38.0%</b>	<b>+ 33.3%</b>	<b>81.0%</b>	<b>- 2.9</b>

- ▶ 0.7 million passengers, +38.6%
- ▶ Strong increase in capacity and traffic driven by new routes

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 4.7%</b>	<b>+ 5.3%</b>	<b>85.6%</b>	<b>+ 0.5</b>

- ▶ 6.9 million passengers, +7.5%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>- 0.8%</b>	<b>- 1.3%</b>	<b>56.6%</b>	<b>- 0.3</b>

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency down compared to January 2016

### Agenda

16<sup>th</sup> February 2017: Full Year 2016 results

8<sup>th</sup> March 2017: February 2017 traffic

10<sup>th</sup> April: March 2017 traffic

### Investor relations

Marie-Agnès de Peslouan

+33 1 49 89 52 59

[madespeslouan@airfranceklm.com](mailto:madespeslouan@airfranceklm.com)

Website: [www.airfranceklm.com](http://www.airfranceklm.com)

Dirk Voermans

+33 1 49 89 52 60

[divoermans@airfranceklm.com](mailto:divoermans@airfranceklm.com)

### Press

+33 1 41 56 56 00

## STATISTICS

### Passenger network activity\*

Total Passenger network*	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	6,118	5,844	4.7%	6,118	5,844	4.7%
Revenue pax-kilometers (m RPK)	19,338	18,617	3.9%	19,338	18,617	3.9%
Available seat-kilometers (m ASK)	22,495	21,839	3.0%	22,495	21,839	3.0%
Load factor (%)	86.0%	85.2%	0.7	86.0%	85.2%	0.7
<b>Long-haul</b>						
Passengers carried ('000s)	2,142	2,082	2.9%	2,142	2,082	2.9%
Revenue pax-kilometers (m RPK)	16,120	15,599	3.3%	16,120	15,599	3.3%
Available seat-kilometers (m ASK)	18,345	17,898	2.5%	18,345	17,898	2.5%
Load factor (%)	87.9%	87.2%	0.7	87.9%	87.2%	0.7
<b>North America</b>						
Passengers carried ('000s)	527	523	0.8%	527	523	0.8%
Revenue pax-kilometers (m RPK)	3,766	3,737	0.8%	3,766	3,737	0.8%
Available seat-kilometers (m ASK)	4,386	4,294	2.1%	4,386	4,294	2.1%
Load factor (%)	85.9%	87.0%	(1.2)	85.9%	87.0%	(1.2)
<b>Latin America</b>						
Passengers carried ('000s)	271	274	(1.2%)	271	274	(1.2%)
Revenue pax-kilometers (m RPK)	2,578	2,605	(1.0%)	2,578	2,605	(1.0%)
Available seat-kilometers (m ASK)	2,813	2,829	(0.6%)	2,813	2,829	(0.6%)
Load factor (%)	91.6%	92.1%	(0.4)	91.6%	92.1%	(0.4)
<b>Asia / Pacific</b>						
Passengers carried ('000s)	515	487	5.6%	515	487	5.6%
Revenue pax-kilometers (m RPK)	4,487	4,201	6.8%	4,487	4,201	6.8%
Available seat-kilometers (m ASK)	4,958	4,846	2.3%	4,958	4,846	2.3%
Load factor (%)	90.5%	86.7%	3.8	90.5%	86.7%	3.8
<b>Africa / Middle East</b>						
Passengers carried ('000s)	471	461	2.2%	471	461	2.2%
Revenue pax-kilometers (m RPK)	2,658	2,593	2.5%	2,658	2,593	2.5%
Available seat-kilometers (m ASK)	3,234	3,149	2.7%	3,234	3,149	2.7%
Load factor (%)	82.2%	82.4%	(0.2)	82.2%	82.4%	(0.2)
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	360	338	6.4%	360	338	6.4%
Revenue pax-kilometers (m RPK)	2,631	2,463	6.8%	2,631	2,463	6.8%
Available seat-kilometers (m ASK)	2,954	2,781	6.2%	2,954	2,781	6.2%
Load factor (%)	89.1%	88.6%	0.5	89.1%	88.6%	0.5
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	3,976	3,762	5.7%	3,976	3,762	5.7%
Revenue pax-kilometers (m RPK)	3,217	3,018	6.6%	3,217	3,018	6.6%
Available seat-kilometers (m ASK)	4,150	3,940	5.3%	4,150	3,940	5.3%
Load factor (%)	77.5%	76.6%	0.9	77.5%	76.6%	0.9

\* Air France KLM, and HOP!

### Transavia activity

Transavia	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	734	530	38.6%	734	530	38.6%
Revenue pax-kilometers (m RPK)	1,249	937	33.3%	1,249	937	33.3%
Available seat-kilometers (m ASK)	1,542	1,118	38.0%	1,542	1,118	38.0%
Load factor (%)	81.0%	83.8%	(2.9)	81.0%	83.8%	(2.9)

### Total group passenger activity\*\*

Total group**	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	6,853	6,374	7.5%	6,853	6,374	7.5%
Revenue pax-kilometers (m RPK)	20,587	19,554	5.3%	20,587	19,554	5.3%
Available seat-kilometers (m ASK)	24,037	22,957	4.7%	24,037	22,957	4.7%
Load factor (%)	85.6%	85.2%	0.5	85.6%	85.2%	0.5

\*\* Air France KLM, HOP! and Transavia

### Cargo activity

Total Group	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	659	668	(1.3%)	659	668	(1.3%)
Available tonne-km (m ATK)	1,164	1,174	(0.8%)	1,164	1,174	(0.8%)
Load factor (%)	56.6%	56.9%	(0.3)	56.6%	56.9%	(0.3)

## Air France and HOP! activity

Total Passenger network activity	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	3,814	3,722	2.5%	3,814	3,722	2.5%
Revenue pax-kilometers (m RPK)	11,351	11,187	1.5%	11,351	11,187	1.5%
Available seat-kilometers (m ASK)	13,377	13,252	0.9%	13,377	13,252	0.9%
Load factor (%)	84.9%	84.4%	0.4	84.9%	84.4%	0.4
<b>Long-haul</b>						
Passengers carried ('000s)	1,267	1,266	0.1%	1,267	1,266	0.1%
Revenue pax-kilometers (m RPK)	9,350	9,273	0.8%	9,350	9,273	0.8%
Available seat-kilometers (m ASK)	10,740	10,696	0.4%	10,740	10,696	0.4%
Load factor (%)	87.1%	86.7%	0.4	87.1%	86.7%	0.4
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	2,547	2,456	3.7%	2,547	2,456	3.7%
Revenue pax-kilometers (m RPK)	2,001	1,913	4.6%	2,001	1,913	4.6%
Available seat-kilometers (m ASK)	2,637	2,556	3.2%	2,637	2,556	3.2%
Load factor (%)	75.9%	74.8%	1.0	75.9%	74.8%	1.0

Cargo activity	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	278	272	2.1%	278	272	2.1%
Available tonne-km (m ATK)	560	560	0.0%	560	560	0.0%
Load factor (%)	49.7%	48.7%	1.0	49.7%	48.7%	1.0

## KLM activity

Total Passenger network activity	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	2,304	2,122	8.6%	2,304	2,122	8.6%
Revenue pax-kilometers (m RPK)	7,987	7,430	7.5%	7,987	7,430	7.5%
Available seat-kilometers (m ASK)	9,118	8,587	6.2%	9,118	8,587	6.2%
Load factor (%)	87.6%	86.5%	1.1	87.6%	86.5%	1.1
<b>Long-haul</b>						
Passengers carried ('000s)	875	817	7.2%	875	817	7.2%
Revenue pax-kilometers (m RPK)	6,771	6,325	7.0%	6,771	6,325	7.0%
Available seat-kilometers (m ASK)	7,605	7,203	5.6%	7,605	7,203	5.6%
Load factor (%)	89.0%	87.8%	1.2	89.0%	87.8%	1.2
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,429	1,305	9.5%	1,429	1,305	9.5%
Revenue pax-kilometers (m RPK)	1,216	1,105	10.1%	1,216	1,105	10.1%
Available seat-kilometers (m ASK)	1,513	1,384	9.3%	1,513	1,384	9.3%
Load factor (%)	80.4%	79.8%	0.6	80.4%	79.8%	0.6

Cargo activity	January			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	381	395	(3.7%)	381	395	(3.7%)
Available tonne-km (m ATK)	604	614	(1.6%)	604	614	(1.6%)
Load factor (%)	63.0%	64.4%	(1.4)	63.0%	64.4%	(1.4)