

JUNE 2018 TRAFFIC

Group passenger activity: number of passengers +2.9%, traffic +3.5%, load factor +1.5pt and unit revenue ex-currency up compared to last year.

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 2.2%	+ 3.6%	89.4%	+ 1.3
North America	+ 1.7%	+ 2.6%	91.9%	+ 0.8
Latin America	+ 7.2%	+ 7.7%	91.6%	+ 0.4
Asia	+ 3.8%	+ 5.1%	91.2%	+ 1.1
Africa / Middle East	- 2.4%	+ 0.6%	82.9%	+ 2.5
Caribbean / Indian Ocean	- 0.1%	+ 1.8%	84.5%	+ 1.6
Short and Medium-haul	+ 0.5%	+ 3.1%	86.5%	+ 2.2
Total	+ 1.8%	+ 3.5%	88.8%	+ 1.5

- ▶ 7.7 million passengers, +2.9%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to last year on Air France and KLM networks

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 9.6%	+ 12.4%	92.8%	+ 2.4

- ▶ 1.6 million passengers, +8.1%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency slightly up compared to last year

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.6%	+ 4.5%	89.3%	+ 1.6

- ▶ 9.3 million passengers, +3.7%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 0.5%	+ 3.2%	59.2%	+ 1.6

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly up compared to last year

Agenda

1st August: First Half 2018 results
 8th August: July 2018 traffic
 10th September: August 2018 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,743	7,526	2.9%	41,140	40,324	2.0%
Revenue pax-kilometers (m RPK)	22,296	21,537	3.5%	122,537	119,326	2.7%
Available seat-kilometers (m ASK)	25,099	24,652	1.8%	140,995	138,739	1.6%
Load factor (%)	88.8%	87.4%	1.5	86.9%	86.0%	0.9
Long-haul						
Passengers carried ('000s)	2,368	2,294	3.2%	13,171	12,862	2.4%
Revenue pax-kilometers (m RPK)	17,821	17,198	3.6%	99,436	96,680	2.9%
Available seat-kilometers (m ASK)	19,925	19,503	2.2%	113,156	110,805	2.1%
Load factor (%)	89.4%	88.2%	1.3	87.9%	87.3%	0.6
North America						
Passengers carried ('000s)	813	791	2.8%	3,809	3,747	1.7%
Revenue pax-kilometers (m RPK)	5,770	5,625	2.6%	27,236	26,782	1.7%
Available seat-kilometers (m ASK)	6,275	6,170	1.7%	30,775	30,493	0.9%
Load factor (%)	91.9%	91.2%	0.8	88.5%	87.8%	0.7
Latin America						
Passengers carried ('000s)	287	266	7.6%	1,664	1,524	9.2%
Revenue pax-kilometers (m RPK)	2,774	2,576	7.7%	15,915	14,599	9.0%
Available seat-kilometers (m ASK)	3,029	2,824	7.2%	17,627	16,324	8.0%
Load factor (%)	91.6%	91.2%	0.4	90.3%	89.4%	0.9
Asia / Pacific						
Passengers carried ('000s)	545	519	5.1%	3,121	3,027	3.1%
Revenue pax-kilometers (m RPK)	4,784	4,554	5.1%	27,280	26,537	2.8%
Available seat-kilometers (m ASK)	5,248	5,057	3.8%	30,387	29,676	2.4%
Load factor (%)	91.2%	90.1%	1.1	89.8%	89.4%	0.4
Africa / Middle East						
Passengers carried ('000s)	457	460	(0.5%)	2,679	2,695	(0.6%)
Revenue pax-kilometers (m RPK)	2,559	2,543	0.6%	15,165	15,117	0.3%
Available seat-kilometers (m ASK)	3,086	3,161	(2.4%)	18,673	18,714	(0.2%)
Load factor (%)	82.9%	80.5%	2.5	81.2%	80.8%	0.4
Caribbean / Indian.Ocean						
Passengers carried ('000s)	266	259	2.8%	1,897	1,870	1.5%
Revenue pax-kilometers (m RPK)	1,934	1,900	1.8%	13,840	13,645	1.4%
Available seat-kilometers (m ASK)	2,288	2,291	(0.1%)	15,693	15,598	0.6%
Load factor (%)	84.5%	83.0%	1.6	88.2%	87.5%	0.7
Short and Medium-haul						
Passengers carried ('000s)	5,375	5,232	2.7%	27,969	27,462	1.8%
Revenue pax-kilometers (m RPK)	4,475	4,339	3.1%	23,101	22,646	2.0%
Available seat-kilometers (m ASK)	5,174	5,149	0.5%	27,839	27,934	(0.3%)
Load factor (%)	86.5%	84.3%	2.2	83.0%	81.1%	1.9

* Air France KLM, and HOP!

Transavia activity

Transavia	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	1,599	1,480	8.1%	7,314	6,812	7.4%
Revenue pax-kilometers (m RPK)	2,819	2,507	12.4%	12,830	11,534	11.2%
Available seat-kilometers (m ASK)	3,038	2,774	9.6%	13,951	12,966	7.6%
Load factor (%)	92.8%	90.4%	2.4	92.0%	89.0%	3.0

Total group passenger activity**

Total group**	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	9,342	9,006	3.7%	48,453	47,135	2.8%
Revenue pax-kilometers (m RPK)	25,115	24,045	4.5%	135,366	130,860	3.4%
Available seat-kilometers (m ASK)	28,137	27,426	2.6%	154,945	151,705	2.1%
Load factor (%)	89.3%	87.7%	1.6	87.4%	86.3%	1.1

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	723	700	3.2%	4,132	4,189	(1.4%)
Available tonne-km (m ATK)	1,222	1,216	0.5%	6,947	7,020	(1.0%)
Load factor (%)	59.2%	57.6%	1.6	59.5%	59.7%	(0.2)

Air France and HOP! activity

Total Passenger network activity	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	4,753	4,615	3.0%	24,522	24,688	(0.7%)
Revenue pax-kilometers (m RPK)	13,019	12,584	3.5%	69,846	69,330	0.7%
Available seat-kilometers (m ASK)	14,845	14,623	1.5%	81,665	81,775	(0.1%)
Load factor (%)	87.7%	86.1%	1.6	85.5%	84.8%	0.7
Long-haul						
Passengers carried ('000s)	1,401	1,367	2.5%	7,622	7,578	0.6%
Revenue pax-kilometers (m RPK)	10,277	9,963	3.1%	56,123	55,565	1.0%
Available seat-kilometers (m ASK)	11,623	11,432	1.7%	64,725	64,327	0.6%
Load factor (%)	88.4%	87.2%	1.3	86.7%	86.4%	0.3
Short and Medium-haul						
Passengers carried ('000s)	3,352	3,248	3.2%	16,900	17,110	(1.2%)
Revenue pax-kilometers (m RPK)	2,742	2,621	4.6%	13,723	13,764	(0.3%)
Available seat-kilometers (m ASK)	3,221	3,191	1.0%	16,940	17,448	(2.9%)
Load factor (%)	85.1%	82.1%	3.0	81.0%	78.9%	2.1

Cargo activity	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	328	309	6.3%	1,766	1,821	(3.0%)
Available tonne-km (m ATK)	624	599	4.2%	3,375	3,380	(0.1%)
Load factor (%)	52.6%	51.6%	1.0	52.3%	53.9%	(1.6)

KLM activity

Total Passenger network activity	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,990	2,911	2.7%	16,618	15,636	6.3%
Revenue pax-kilometers (m RPK)	9,278	8,954	3.6%	52,691	49,997	5.4%
Available seat-kilometers (m ASK)	10,254	10,030	2.2%	59,329	56,965	4.2%
Load factor (%)	90.5%	89.3%	1.2	88.8%	87.8%	1.0
Long-haul						
Passengers carried ('000s)	967	927	4.3%	5,549	5,284	5.0%
Revenue pax-kilometers (m RPK)	7,545	7,235	4.3%	43,313	41,115	5.3%
Available seat-kilometers (m ASK)	8,302	8,071	2.9%	48,431	46,479	4.2%
Load factor (%)	90.9%	89.6%	1.2	89.4%	88.5%	1.0
Short and Medium-haul						
Passengers carried ('000s)	2,023	1,984	1.9%	11,069	10,352	6.9%
Revenue pax-kilometers (m RPK)	1,733	1,718	0.9%	9,378	8,882	5.6%
Available seat-kilometers (m ASK)	1,952	1,958	(0.3%)	10,898	10,486	3.9%
Load factor (%)	88.8%	87.7%	1.0	86.1%	84.7%	1.3

Cargo activity	June			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	394	391	0.8%	2,366	2,368	(0.1%)
Available tonne-km (m ATK)	598	617	(3.1%)	3,571	3,640	(1.9%)
Load factor (%)	66.0%	63.4%	2.6	66.3%	65.0%	1.2