

Shareholders' Club Advisory Committee ("CCAI")

Application form

I. Getting to know you better

Title: Sir Mrs.

Name:

First name:

Address:

Postal Code: City:

Phone:

E-mail:

Your nationality:

Your age:

Your profession:

Or last activity carried out if retired:

.....

If you are in business, please specify the number of employees and the sector of activity of your company:

Less than 20 21 to 200 201 to 2000 from 2001 to 20000 More than 20000

Sector:

Are you or have you been an employee of the Air France-KLM group?

Yes No

If so, at what time?

Are you or have you been a service provider or consultant for the Air France-KLM group?

Yes No

II. You are a shareholder of Air France-KLM

Do you own at least 5 Air France-KLM shares? Yes No

For how long?

If you own other stocks, how many different listed companies do you have in your portfolio?

1 to 2 3 to 5 6 to 10 11 to 25 25 or more

In total, what is the amount of your portfolio?

Less than 1500 euros from 1500 to 15000 euros from 15000 to 50000 euros More than 50000 euros

How do you manage your portfolio? (Several answers possible)

- Alone
- With your account manager
- With your wealth manager
- With a brokerage firm
- With online brokers on the Internet
- Other:

How long have you been investing in the stock market?

Less than 1 year old from 1 to 5 years old 6 to 10 years old more than 10 years

On average, how many annual interventions do you carry out on the market?

- 1 to 2
- 3 to 5
- 6 to 10
- 11 to 20
- more than 20

What are your sources of information on the companies in which you are a shareholder?

- The written press
- Financial Advisories
- Economic programmes, on radio or TV
- Internet
- Letter to shareholders
- Shareholders' Guides
- Listed companies website
- Annual Reports
- General Meetings
- Investment Clubs
- Information meetings
- Advice from your financial intermediary
- Conferences (such as Investir day or Paris investors week)
- Other Advisory Committees If so, which ones.....
- Other sources

Are you a member of an investment club? Yes No

III. Your candidacy for the Air France-KLM Shareholders' Club Advisory Committee

Are you currently a member of a Shareholders' Committee? Yes No

If so, which one?

Have you ever been part of a Shareholders' Committee? Yes No

If so, which one?

What do you think is the role of a Shareholders' Committee?

.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Through your presence and collaboration, what do you think you will bring to the Air France-KLM Shareholders' Club Advisory Committee and what are your motivations?

.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Being a member of the Air France-KLM Shareholders' Club Advisory Committee requires commitments. Do you agree to:

- | | | |
|--|------------------------------|-----------------------------|
| Participate in a minimum of 3 out of 4 meetings per year? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Work in a sub-group or in a workshop? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Prepare for the Committee's meetings in advance? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Give your opinion on the information received from Air France-KLM? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Be present occasionally at events,
(e.g. General Assembly, meetings in the provinces, etc.) | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Hold a minimum of 5 Air France-KLM shares
during your term of office? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Adhere to the CCAI charter attached hereto? | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

IV. Air France-KLM

How would you describe Air France-KLM today?

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

Do you have any ideas or suggestions for improving communication with Air France-KLM individual shareholders?

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

What are the themes that you would like to see addressed as a priority by the CCAI?

.....

.....

.....

.....

.....

.....

.....

.....

.....

Done at, on.....

Signature.....

Annex - Charter of the Individual Shareholders' Consultative Committee
("CCAI")
Air France - KLM

In order to improve its communication with its individual shareholders, the Air France-KLM Group has set up an Individual Shareholders' Consultative Committee (the "CCAI").

1/ The composition of the CCAI:

- The CCAI is a group made up of at least 12 members.
- The duration of each term is at least 3 years.
- The composition of the CCAI strives to represent the geographical and typological diversity of Air France-KLM's individual shareholding.

2/ The CCAI's mission:

- The CCAI is a place for work, reflection and proposals on Air France-KLM's communication to its individual shareholders.
- Its members can be consulted before the implementation of new communication tools.
- The CCAI does not have a representative on the Board of Directors.
- The CCAI is not an intervention body for the Group's commercial departments or customer disputes.

3/ Recruitment of members:

- The call for applications takes place at least one month before the renewal via the www.airfranceklm.com website
- The Selection Committee meets to select candidates from the applications received.
- A former member may not re-apply after the end of his or her previous term.

4/ How the CCAI works

A/ The organization:

- Plenary meetings and periodic working meetings in sub-groups are organised in French and/or English.

B/ Members' commitments:

- *Each member must hold at least five Air France-KLM shares on the date of their candidacy and undertake to hold them for the duration of their term of office.*
- Members must:
 - * Participate in the meetings and debates of the CCAI and make every effort to participate in the plenary meetings.
 - * Enrich the debates by actively participating in meetings and by personally researching the topics discussed on these occasions.
 - * Respect the confidentiality of information given during the work of the Committee.
 - * Not be a member of more than three equivalent Committees, including that of Air France-KLM.
 - * Not to use their membership for personal, commercial or special benefit purposes.

C/ Compliance with the CCAI charter:

- Each member of the CCAI adheres to this charter by voluntarily applying and signing it.
- A member of the CCAI who is no longer in compliance with this charter must make his or her mandate available to Air France-KLM.
- Air France-KLM reserves the right to terminate a member's term of office automatically, after studying his or her file, in the event of absenteeism or any other cause relating to non-compliance with this charter.

D/ Air France-KLM's commitments:

- Consideration of the work and feedback of CCAI members
- Coverage, for each member, of the transport costs from home to the meeting place (usually set at the Air France-KLM headquarters in Roissy)
- There is no remuneration for members or benefits in kind. However, for CCAI members who are also members of the Flying Blue loyalty program, they will be granted Gold membership for the duration of their term.

For adherence to the Air France-KLM CCAI charter:

Done at The

Name:

First name:

Flying Blue Number:

Full mailing address:

Email address:

Mobile phone:

Signature: