

**INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

Prepared in accordance with International Financial Reporting Standards (“IFRS”) as adopted by the European Commission for use in the European Union

**January 1, 2013 – March 31, 2013**

# Air France-KLM Group

## CONSOLIDATED INCOME STATEMENT

<i>In € millions</i>	<i>Notes</i>	<b>01.01.2013 03.31.2013 (3 months)</b>	<b>01.01.2012 03.31.2012 (3 months) Proforma<sup>(*)</sup></b>
<b>Sales</b>	<b>6</b>	<b>5 721</b>	<b>5 645</b>
Other revenues		-	1
<b>Revenues</b>		<b>5 721</b>	<b>5 646</b>
External expenses	<b>7</b>	(3 880)	(3 884)
Salaries and related costs	<b>8</b>	(1 892)	(1 925)
Taxes other than income taxes		(43)	(46)
Amortization		(387)	(390)
Depreciation and provisions		(33)	(19)
Other income and expenses		(16)	7
<b>Income from current operations</b>		<b>(530)</b>	<b>(611)</b>
Sales of aircraft equipment		(4)	3
Other non-current income and expenses	<b>9</b>	(23)	92
<b>Income from operating activities</b>		<b>(557)</b>	<b>(516)</b>
Cost of financial debt		(117)	(101)
Income from cash and cash equivalents		20	19
<b>Net cost of financial debt</b>		<b>(97)</b>	<b>(82)</b>
Other financial income and expenses	<b>10</b>	51	276
<b>Income before tax</b>		<b>(603)</b>	<b>(322)</b>
Income taxes	<b>11</b>	28	19
<b>Net income of consolidated companies</b>		<b>(575)</b>	<b>(341)</b>
Share of profits (losses) of associates		(54)	(38)
<b>Net income from continuing operations</b>		<b>(629)</b>	<b>(379)</b>
<b>Net income for the period</b>		<b>(629)</b>	<b>(379)</b>
- Equity holders of Air France-KLM		<b>(630)</b>	<b>(379)</b>
- Non-controlling interests		1	-
Earnings per share – Equity holders of Air France-KLM (in euros)			
- basic		(2.13)	(1.28)
- diluted		(2.13)	(1.28)

<sup>(\*)</sup> see note 2 in notes to consolidated financial statements

# Air France-KLM Group

## CONSOLIDATED STATEMENT OF RECOGNIZED INCOME AND EXPENSES

<i>In € millions</i>	<b>01.01.2013</b>	<b>01.01.2012</b>
	<b>03.31.2013</b>	<b>03.31.2012</b>
	<b>(3 months)</b>	<b>(3 months)</b>
		<b>Proforma<sup>(*)</sup></b>
<b>Net income for the period</b>	<b>(629)</b>	<b>(379)</b>
<b>Fair value adjustment on available-for-sale securities</b>		
Change in fair value recognized directly in equity	72	104
Change in fair value transferred to profit or loss	-	(98)
<b>Cash flow hedges</b>		
Effective portion of changes in fair value hedge recognized directly in equity	151	106
Change in fair value transferred to profit or loss	(28)	(102)
<b>Items of the recognized income and expenses of equity shares</b>	3	2
<b>Currency translation adjustment</b>	-	-
<b>Tax on items of comprehensive income that will be reclassified to profit or loss</b>	(38)	6
<b>Total of comprehensive income that will be reclassified to profit or loss</b>	<b>160</b>	<b>18</b>
<b>Remeasurements of defined benefit pension plans</b>	468	551
<b>Tax on items of comprehensive income that will not be reclassified to profit or loss</b>	(118)	(139)
<b>Total of comprehensive income that will not be reclassified to profit or loss</b>	<b>350</b>	<b>412</b>
<b>Recognized income and expenses</b>	<b>(119)</b>	<b>51</b>
- Equity holders of Air France-KLM	<b>(123)</b>	<b>47</b>
- Non-controlling interests	<b>4</b>	<b>4</b>

<sup>(\*)</sup> see note 2 in notes to consolidated financial statements

# Air France-KLM Group

## CONSOLIDATED BALANCE SHEET

<b>Assets</b> <i>In € millions</i>	<b>March 31, 2013</b>	<b>December 31, 2012 Proforma<sup>(*)</sup></b>	<b>January 1, 2012 Proforma<sup>(*)</sup></b>
Goodwill	256	252	426
Intangible assets	867	842	774
Flight equipment	9 819	10 048	10 689
Other property, plant and equipment	1 926	1 932	2 055
Investments in equity associates	322	381	422
Pension assets	2 961	2 477	2 336
Other financial assets <sup>(**)</sup>	1 750	1 665	2 015
Deferred tax assets	1 321	1 392	1 322
Other non-current assets	171	152	168
<b>Total non current assets</b>	<b>19 393</b>	<b>19 141</b>	<b>20 207</b>
Assets held for sale	7	7	10
Other short term financial assets <sup>(**)</sup>	910	933	751
Inventories	535	521	585
Trade accounts receivables	2 305	1 859	1 774
Income tax receivables	20	11	10
Other current assets	979	828	995
Cash and cash equivalents	3 730	3 420	2 283
<b>Total current assets</b>	<b>8 486</b>	<b>7 579</b>	<b>6 408</b>
<b>Total assets</b>	<b>27 879</b>	<b>26 720</b>	<b>26 615</b>

<sup>(\*)</sup> see note 2 in notes to consolidated financial statements

<sup>(\*\*)</sup> Including:

<i>In € millions</i>	<b>March 31, 2013</b>	<b>December 31, 2012</b>	<b>January 1, 2012</b>
Deposits related to financial leases	805	806	656
Marketable securities	915	956	987

# Air France-KLM Group

## CONSOLIDATED BALANCE SHEET (continued)

<b>Liabilities and equity</b> <i>In € millions</i>	<b>March 31, 2013</b>	<b>December 31, 2012 Proforma (*)</b>	<b>January 1, 2012 Proforma (*)</b>
Issued capital	300	300	300
Additional paid-in capital	2 971	2 971	2 971
Treasury shares	(85)	(85)	(89)
Reserves and retained earnings	351	403	1 775
<b>Equity attributable to equity holders of Air France-KLM</b>	<b>3 537</b>	<b>3 589</b>	<b>4 957</b>
Non-controlling interests	52	48	47
<b>Total Equity</b>	<b>3 589</b>	<b>3 637</b>	<b>5 004</b>
Provisions and retirement benefits	3 141	3 158	2 692
Long-term debt	9 139	9 565	9 228
Deferred tax	239	149	223
Other non-current liabilities	318	384	321
<b>Total non-current liabilities</b>	<b>12 837</b>	<b>13 256</b>	<b>12 464</b>
Provisions	585	555	156
Current portion of long-term debt	2 257	1 434	1 174
Trade accounts payables	2 425	2 219	2 599
Deferred revenue on ticket sales	2 888	2 115	1 885
Frequent flyer programs	759	770	784
Current tax liabilities	2	3	6
Other current liabilities	2 475	2 474	2 386
Bank overdrafts	62	257	157
<b>Total current liabilities</b>	<b>11 453</b>	<b>9 827</b>	<b>9 147</b>
<b>Total liabilities</b>	<b>24 290</b>	<b>23 083</b>	<b>21 611</b>
<b>Total liabilities and equity</b>	<b>27 879</b>	<b>26 720</b>	<b>26 615</b>

(\*) see note 2 in notes to consolidated financial statements

# Air France-KLM Group

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

In € millions

	Number of shares	Issued capital	Additional paid-in capital	Treasury shares	Reserves and retained earnings	Equity attributable to holders of Air France-KLM	Non-controlling interests	Total equity
<b>January 1, 2012</b>	<b>300 219 278</b>	<b>300</b>	<b>2 971</b>	<b>(89)</b>	<b>2 858</b>	<b>6 040</b>	<b>54</b>	<b>6 094</b>
First application of IAS 19 revised "Employee Benefits" (note 2)	-	-	-	-	(1 083)	(1 083)	(7)	(1 090)
<b>January 1, 2012 (Proforma) (*)</b>	<b>300 219 278</b>	<b>300</b>	<b>2 971</b>	<b>(89)</b>	<b>1 775</b>	<b>4 957</b>	<b>47</b>	<b>5 004</b>
Fair value adjustment on available for sale securities	-	-	-	-	12	12	-	12
Gain / (loss) on cash flow hedges	-	-	-	-	6	6	-	6
Remeasurements of defined benefit pension plans	-	-	-	-	408	408	4	412
Net result for the period	-	-	-	-	(379)	(379)	-	(379)
<b>Total of income and expenses recognized</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>47</b>	<b>47</b>	<b>4</b>	<b>51</b>
Stock based compensation (ESA) and stock options	-	-	-	-	1	1	-	1
Dividends paid	-	-	-	-	-	-	-	-
Treasury shares	-	-	-	7	-	7	-	7
<b>March 31, 2012 (Proforma) (*)</b>	<b>300 219 278</b>	<b>300</b>	<b>2 971</b>	<b>(82)</b>	<b>1 823</b>	<b>5 012</b>	<b>51</b>	<b>5 063</b>
<b>December 31, 2012 (Proforma) (*)</b>	<b>300 219 278</b>	<b>300</b>	<b>2 971</b>	<b>(85)</b>	<b>403</b>	<b>3 589</b>	<b>48</b>	<b>3 637</b>
Fair value adjustment on available for sale securities	-	-	-	-	69	69	-	69
Gain / (loss) on cash flow hedges	-	-	-	-	90	90	1	91
Remeasurements of defined benefit pension plans	-	-	-	-	347	347	3	350
Currency translation adjustment	-	-	-	-	1	1	(1)	-
Net result for the period	-	-	-	-	(630)	(630)	1	(629)
<b>Total of income and expenses recognized</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(123)</b>	<b>(123)</b>	<b>4</b>	<b>(119)</b>
Stock based compensation (ESA) and stock options	-	-	-	-	1	1	-	1
OCEANE	-	-	-	-	70	70	-	70
<b>March 31, 2013</b>	<b>300 219 278</b>	<b>300</b>	<b>2 971</b>	<b>(85)</b>	<b>351</b>	<b>3 537</b>	<b>52</b>	<b>3 589</b>

(\*) see note 2 in notes to consolidated financial statements

# Air France-KLM Group

## CONSOLIDATED STATEMENTS OF CASH FLOWS

<i>In € millions</i>	<i>Note</i>	<b>01.01.2013 03.31.2013 (3 months)</b>	<b>01.01.2012 03.31.2012 (3 months) Proforma<sup>(*)</sup></b>
Net income for the period – Equity holders for Air France-KLM		(630)	(379)
Non-controlling interests		1	-
Amortization, depreciation and operating provisions		420	409
Financial provisions		(4)	(2)
Gain on disposals of tangible and intangible assets		8	(3)
Loss / (gain) on disposals of subsidiaries and associates	<b>9</b>	6	(98)
Derivatives – non monetary result		(47)	(229)
Unrealized foreign exchange gains and losses, net		(4)	(61)
Share of (profits) losses of associates		54	38
Deferred taxes		(38)	13
Other non-monetary items		(25)	8
<b>Subtotal</b>		<b>(259)</b>	<b>(304)</b>
(Increase) / decrease in inventories		(10)	33
(Increase) / decrease in trade receivables		(421)	(388)
Increase / (decrease) in trade payables		52	(131)
Change in other receivables and payables		850	732
<b>Net cash flow from operating activities</b>		<b>212</b>	<b>(58)</b>
Acquisition of subsidiaries, of shares in non-controlled entities		(9)	-
Purchase of property, plant and equipment and intangible assets		(282)	(416)
Proceeds on disposal of subsidiaries and investments in associates	<b>9</b>	9	467
Proceeds on disposal of property, plant and equipment and intangible assets		108	25
Dividends received		6	13
Decrease (increase) in investments, net between 3 months and 1 year		41	115
<b>Net cash used in investing activities</b>		<b>(127)</b>	<b>204</b>
Disposal of subsidiaries without loss of control, of owned shares		-	7
Issuance of debt		882	325
Repayment on debt		(308)	(228)
Payment of debt resulting from finance lease liabilities		(143)	(129)
New loans		(33)	(8)
Repayment on loans		25	28
<b>Net cash flow from financing activities</b>		<b>423</b>	<b>(5)</b>
<b>Effect of exchange rate on cash and cash equivalents and bank overdrafts</b>		<b>(3)</b>	<b>(6)</b>
<b>Change in cash and cash equivalents and bank overdrafts</b>		<b>505</b>	<b>135</b>
Cash and cash equivalents and bank overdrafts at beginning of period		3 163	2 126
Cash and cash equivalents and bank overdrafts at end of period		3 668	2 261

<sup>(\*)</sup> see note 2 in notes to consolidated financial statements

# **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**



# Air France-KLM Group

## 1. BUSINESS DESCRIPTION

As used herein, the term "Air France-KLM" refers to Air France-KLM SA, a limited liability company organized under French law.

The term "Group" is represented by the economic definition of Air France-KLM and its subsidiaries. The Group is headquartered in France and is one of the largest airlines in the world. The Group's core business is passenger transportation. The Group's activities also include cargo, aeronautics maintenance and other air-transport-related activities including, principally, catering and charter services.

The limited company Air France-KLM, domiciled at 2 rue Robert Esnault-Pelterie 75007 Paris, France, is the parent company of the Air France-KLM Group. Air France-KLM is listed for trading in Paris (Euronext) and Amsterdam (Euronext).

The presentation currency used in the Group's financial statements is the euro, which is also Air France-KLM's functional currency.

## 2. RESTATEMENTS OF ACCOUNTS 2012

Since the 1st of January 2013, the standard IAS 19 revised "Employee Benefits", published by IASB in June 2011 is applicable.

The main modifications for the Group are as follows:

- The option used until then by the Group allowing the amortization of actuarial differences with the method "corridor" has been deleted. The actuarial gain and losses are no recognized immediately in other comprehensive income,
- The non-vested past service costs, previously amortized, are fully recognized in the income statement,
- The return on assets, previously determined from an expected rate of return, is now assessed on the basis of the discount rate used to value the benefit obligations

The consolidated accounts as of March 31, 2012 have been restated in order to allow the comparison. The balance sheet as of January 1, 2012 and also as of December 31, 2012 are also presented.

Impacts of the revision of the standard are summarized below:

### *Impacts on the consolidated income statement*

<i>In € millions</i>	<b>Yearly closing December 31, 2012</b>	<b>Quarterly closing March 31, 2012</b>
Salaries and related costs	(53)	(14)
Other non-current income and expenses	13	-
Income taxes	7	3
<b>Net income for the period</b>	<b>(33)</b>	<b>(11)</b>
- <i>Equity holders of Air France-KLM</i>	(33)	(11)
- <i>Non-controlling interests</i>	-	-
Earnings per share – Equity holders of Air France-KLM (in euros)		
- <i>basic</i>	(0.11)	(0.03)
- <i>diluted</i>	(0.11)	(0.03)

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## *Impacts on the consolidated statement of recognized income and expenses*

<i>In € millions</i>	<b>Yearly closing December 31, 2012</b>	<b>Quarterly closing March 31, 2012</b>
<b>Net income for the period</b>	<b>(33)</b>	<b>(11)</b>
Remeasurements of defined benefit pension plans	(312)	551
Items of the recognized income and expenses of equity shares	(2)	-
Tax on items of other comprehensive income that will not be reclassified to profit or loss	95	(139)
<b>Recognized income and expenses</b>	<b>(252)</b>	<b>401</b>
- <i>Equity holders of Air France-KLM</i>	(251)	397
- <i>Non-controlling interests</i>	(1)	4

## *Impacts on the consolidated balance sheet*

<i>In € millions</i>	<b>January 1, 2012</b>	<b>December 31, 2012</b>
Investments in equity associates	-	(2)
Pension assets	(881)	(993)
Deferred tax assets	179	241
Provisions and retirement benefits	631	871
Deferred tax liabilities	(243)	(282)
<b>Net impacts on equity</b>	<b>(1 090)</b>	<b>(1 343)</b>
- <i>Equity holders of Air France-KLM</i>	(1 083)	(1 335)
- <i>Non-controlling interests</i>	(7)	(8)

## **3. SIGNIFICANT EVENTS**

### **3.1. Arising during the accounting period**

Under the project Transform 2015, the Air France Group decided to combine its French regional activities Britair, Régional, Airlinair under a holding called *HOP!* (see note 5).

On March 28, 2013, Air France-KLM issued 53,398,058 bonds convertible and / or exchangeable for new or existing Air France-KLM shares (OCEANE) with a maturity date fixed at February 15, 2023 for a amount of €550 million. These bonds have a nominal value of €10.30, with an annual coupon of 2.03%. A refund will be possible on February 15, 2019, on request of holders.

### **3.2. Subsequent events**

There has been no significant event during the period.

# Air France-KLM Group

## 4. ACCOUNTING POLICIES

### 4.1. Accounting principles

#### Accounting principles used for the interim condensed consolidated financial statements

Pursuant to the European Regulation 1606/2002 of July 19, 2002, the consolidated financial statements of the Air France-KLM Group as of December 31, 2012 have been established in accordance with the International Financial Reporting Standards (“IFRS”) as adopted by the European Commission at the date of these consolidated financial statements drawing up.

The interim condensed consolidated financial statements as of March 31, 2013 are prepared in accordance with the IFRS, as adopted by the European Union at the date of the preparation of these condensed consolidated financial statements, and are presented according to IAS 34 “Interim financial reporting” and must be read in connection with the annual consolidated financial statements for the year ended on December 31, 2012.

The interim condensed consolidated financial statements as of March 31, 2013 are prepared in accordance with the accounting principles used by the Group for consolidated financial statements for the year 2012, except for standards and interpretations adopted by the European Union applicable from January 1, 2013.

The condensed consolidated financial statements were approved by the Board of Directors on May 2, 2013.

#### Change in accounting principles

The revised standards IAS 19 “Employee benefits” and the amendment to IAS 1 “Presentation of Items of Other Comprehensive Income” are applied for the first time as of March 31, 2013.

### 4.2. Preparation of unaudited interim consolidated financial statements

#### Seasonality of the activity

Revenues and income from current operations are characterized by their seasonal nature related to a high level of activity from April 1 to September 30. This phenomenon varies in magnitude depending on the year. In accordance with IFRS, revenues and the related expenses are recognized over the period in which they are realized and incurred respectively.

#### Income taxes

For the interim financial statements, the tax charge (current and deferred) is calculated by applying to the book income of the period the estimated annual average tax rate for the current year for each entity or tax group.

### 4.3. Use of estimates

The preparation of the condensed consolidated financial statements in conformity with IFRS requires management to make estimates and use assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses. The significant areas of estimates described in the note 4 of the December 31, 2012 consolidated financial statements, concerned:

- Revenue recognition related to deferred revenue on ticket sales,
- Tangible and intangible assets,
- Financial assets,
- Deferred tax assets,
- Flying Blue frequent flyer program,
- Provisions.

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The Group's management makes these estimates and assessments continuously on the basis of its past experience and various other factors considered to be reasonable.

The consolidated financial statements for the financial year have thus been established taking into account the current economic and financial crisis which has developed since 2008 and on the basis of financial parameters available at the closing date. The immediate effects of the crisis have been taken into account, in particular the valuation of current assets and liabilities. Concerning the longer-term assets, i.e. the non-current assets, the assumption was that the crisis would be of limited duration.

Actual results could differ from these estimates depending on changes in the assumptions used or different conditions.

## **5. EVOLUTION OF THE SCOPE OF CONSOLIDATION**

Under the constitution of *HOP!*, the Group has acquired of Airlinair. This operation was performed as follows:

- The sale, on February 28, 2013, of the shares owned in Financière LMP (39.86%), which owned Airlinair (see note 9).
- The acquisition, on February 28, 2013, of 100% of the shares Airlinair. Given a non-significant materiality, a balance sheet as of February 28 has not been established. The Group has integrated Airlinair based on a balance sheet as of January 1, 2013. Review of assets and liabilities at fair value as of January 1, 2013 being still in process, the provisional goodwill amounts to € 3 million.

## 6. INFORMATION BY ACTIVITY AND GEOGRAPHICAL AREA

### Business segments

The segment information is prepared on the basis of internal management data communicated to the Executive Committee, the Group's principal operational decision-making body.

The Group is organized around the following segments:

**Passenger:** Passenger operating revenues primarily come from passenger transportation services on scheduled flights with the Group's airline code, including flights operated by other airlines under code-sharing agreements. They also include commissions paid by SkyTeam alliance partners, code-sharing revenues, revenues from excess baggage and airport services supplied by the Group to third-party airlines and services linked to IT systems.

**Cargo:** Cargo operating revenues come from freight transport on flights under the companies' codes, including flights operated by other partner airlines under code-sharing agreements. Other cargo revenues are derived principally from sales of cargo capacity to third parties.

**Maintenance:** Maintenance operating revenues are generated through maintenance services provided to other airlines and customers globally.

**Other:** The revenues from this segment come primarily from catering supplied by the Group to third-party airlines and to charter flights operated primarily by Transavia.

The results of the business segments are those that are either directly attributable or that can be allocated on a reasonable basis to these business segments. Amounts allocated to business segments mainly correspond to the current operating income and to the income from operating activities. Other elements of the income statement are presented in the "non-allocated" column.

Inter-segment transactions are evaluated based on normal market conditions.

### Geographical segments

Group activities are broken down into six geographical regions:

- Metropolitan France
- Europe except France and North Africa
- Caribbean, French Guiana and Indian Ocean
- Africa, Middle East
- Americas, Polynesia
- Asia and New Caledonia

Only segment revenue is allocated by geographical sales area.

# Air France-KLM Group

## 6.1. Information by business segment

- Three-month period ended March 31, 2013

<i>In € millions</i>	Passenger	Cargo	Maintenance	Other	Non allocated	Total
Total sales	4 843	708	788	373	-	6 712
Intersegment sales	(353)	(8)	(486)	(144)	-	(991)
<b>External sales</b>	<b>4 490</b>	<b>700</b>	<b>302</b>	<b>229</b>	-	<b>5 721</b>
Income from current operations	(447)	(50)	20	(53)	-	(530)
Income from operating activities	(463)	(63)	21	(52)	-	(557)
Share of profits (losses) of associates	-	-	-	-	(54)	(54)
Net cost of financial debt and other financial income and expenses	-	-	-	-	(46)	(46)
Income taxes	-	-	-	-	28	28
<b>Net income from continuing operations</b>	<b>(463)</b>	<b>(63)</b>	<b>21</b>	<b>(52)</b>	<b>(72)</b>	<b>(629)</b>

- Three-month period ended March 31, 2012 (proforma)

<i>In € millions</i>	Passenger	Cargo	Maintenance	Other	Non allocated	Total
Total sales	4 792	750	772	357	-	6 671
Intersegment sales	(362)	(6)	(514)	(144)	-	(1 026)
<b>External sales</b>	<b>4 430</b>	<b>744</b>	<b>258</b>	<b>213</b>	-	<b>5 645</b>
Income from current operations	(515)	(70)	15	(41)	-	(611)
Income from operating activities	(420)	(70)	13	(39)	-	(516)
Share of profits (losses) of associates	-	-	-	-	(38)	(38)
Net cost of financial debt and other financial income and expenses	-	-	-	-	194	194
Income taxes	-	-	-	-	(19)	(19)
<b>Net income from continuing operations</b>	<b>(420)</b>	<b>(70)</b>	<b>13</b>	<b>(39)</b>	<b>137</b>	<b>(379)</b>

## 6.2. Information by geographical area

### Sales by geographical area

- Three-month period ended March 31, 2013

<i>In € millions</i>	Metropolitan France	Europe except France, North Africa	Caribbean, French Guiana, Indian Ocean	Africa, Middle East	Americas, Polynesia	Asia, New Caledonia	Total
Scheduled passenger	1 363	1 521	68	254	661	394	4 261
Other passenger sales	95	78	4	12	15	25	229
<b>Total passenger</b>	<b>1 458</b>	<b>1 599</b>	<b>72</b>	<b>266</b>	<b>676</b>	<b>419</b>	<b>4 490</b>
Scheduled cargo	89	262	7	49	123	126	656
Other cargo sales	13	10	1	2	11	7	44
<b>Total cargo</b>	<b>102</b>	<b>272</b>	<b>8</b>	<b>51</b>	<b>134</b>	<b>133</b>	<b>700</b>
Maintenance	189	104	-	-	9	-	302
Others	74	131	9	15	-	-	229
<b>Total</b>	<b>1 823</b>	<b>2 106</b>	<b>89</b>	<b>332</b>	<b>819</b>	<b>552</b>	<b>5 721</b>

# Air France-KLM Group

- Three-month period ended March 31, 2012 (3 months)

<i>In € millions</i>	Metropolitan France	Europe except France, North Africa	Caribbean, French Guiana, Indian Ocean	Africa, Middle East	Americas, Polynesia	Asia, New Caledonia	Total
Scheduled passenger	1 386	1 506	69	246	615	383	4 205
Other passenger sales	90	78	3	13	14	27	225
<b>Total passenger</b>	<b>1 476</b>	<b>1 584</b>	<b>72</b>	<b>259</b>	<b>629</b>	<b>410</b>	<b>4 430</b>
Scheduled cargo	89	267	7	52	133	150	698
Other cargo sales	16	10	1	2	10	7	46
<b>Total cargo</b>	<b>105</b>	<b>277</b>	<b>8</b>	<b>54</b>	<b>143</b>	<b>157</b>	<b>744</b>
Maintenance	173	76	-	-	9	-	258
Others	73	119	6	15	-	-	213
<b>Total</b>	<b>1 827</b>	<b>2 056</b>	<b>86</b>	<b>328</b>	<b>781</b>	<b>567</b>	<b>5 645</b>

## Traffic sales by geographical area of destination

- Three-month period ended March 31, 2013

<i>In € millions</i>	Metropolitan France	Europe except France, North Africa	Caribbean, French Guiana, Indian Ocean	Africa, Middle East	Americas, Polynesia	Asia, New Caledonia	Total
Scheduled passenger	448	981	383	599	1 092	758	4 261
Scheduled cargo	1	12	37	145	270	191	656
<b>Total</b>	<b>449</b>	<b>993</b>	<b>420</b>	<b>744</b>	<b>1 362</b>	<b>949</b>	<b>4 917</b>

- Three-month period ended March 31, 2012 (proforma)

<i>In € millions</i>	Metropolitan France	Europe except France, North Africa	Caribbean, French Guiana, Indian Ocean	Africa, Middle East	Americas, Polynesia	Asia, New Caledonia	Total
Scheduled passenger	460	982	380	593	1 049	741	4 205
Scheduled cargo	2	12	36	147	280	221	698
<b>Total</b>	<b>462</b>	<b>994</b>	<b>416</b>	<b>740</b>	<b>1 329</b>	<b>962</b>	<b>4 903</b>

## 7. EXTERNAL EXPENSES

<i>In € millions</i>	01.01.2013 03.31.2013 (3 months)	01.01.2012 03.31.2012 (3 months) Proforma
Aircraft fuel	1 667	1 681
Chartering costs	117	138
Aircraft operating lease costs	233	225
Landing fees and air route charges	426	434
Catering	137	138
Handling charges and other operating costs	348	321
Aircraft maintenance costs	309	276
Commercial and distribution costs	223	221
Other external expenses	420	450
<b>Total</b>	<b>3 880</b>	<b>3 884</b>

## Air France-KLM Group

### 8. SALARIES AND NUMBER OF EMPLOYEES

#### Salaries and related costs

<i>In € millions</i>	<b>01.01.2013</b>	<b>01.01.2012</b>
	<b>03.31.2013</b>	<b>03.31.2012</b>
	<b>(3 months)</b>	<b>(3 months)</b>
		<b>Proforma</b>
Wages and salaries	1 363	1 382
Social contributions	437	440
Net periodic pension cost	104	91
Expenses related to share-based compensation	1	1
Other expenses	(13)	11
<b>Total</b>	<b>1 892</b>	<b>1 925</b>

The “other expenses” line notably comprises the capitalization of salary costs on aircraft and engine overhaul.

#### Average number of employees

	<b>01.01.2013</b>	<b>01.01.2012</b>
	<b>03.31.2013</b>	<b>03.31.2012</b>
	<b>(3 months)</b>	<b>(3 months)</b>
Flight deck crew	8 402	8 480
Cabin crew	21 782	22 169
Ground staff	68 424	70 573
<b>Total</b>	<b>98 608</b>	<b>101 222</b>

### 9. OTHER NON-CURRENT INCOME AND EXPENSES

<i>In € millions</i>	<b>01.01.2013</b>	<b>01.01.2012</b>
	<b>03.31.2013</b>	<b>03.31.2012</b>
	<b>(3 months)</b>	<b>(3 months)</b>
		<b>Proforma</b>
Restructuring costs	(3)	(4)
Disposals of subsidiaries and affiliates	(6)	98
Other	(14)	(2)
<b>Other non-current income and expenses</b>	<b>(23)</b>	<b>92</b>

- **Three-month period ended March 31, 2013**

As of March 31, 2013, the “disposals of subsidiaries and affiliates” line includes the sale of the shares owned in Financière LMP (39.86%). The sale price of the transaction amounted to €6.7 million, generating a loss on disposal of €5.8 million (see note 5).

- **Three-month period ended March 31, 2012**

As of March 31, 2012, the “disposals of subsidiaries and affiliates” line included an amount of €98 million corresponding to the gain on disposal realised on March 1, 2012 concerning a private placement of 33.6 million Amadeus IT Holding SA shares, whose sale proceeds amounted to €467 million.

After this operation, the Group's holding in Amadeus IT Holding SA decreased from 15.2% to 7.7%.



## Air France-KLM Group

### 10. OTHER FINANCIAL INCOME AND EXPENSES

<i>In € millions</i>	<b>01.01.2013</b>	<b>01.01.2012</b>
	<b>03.31.2013</b>	<b>03.31.2012</b>
	<b>(3 months)</b>	<b>(3 months)</b>
Foreign exchange gains (losses), net	4	54
Change in fair value of financial assets and liabilities	43	220
Net (charge) release to provisions	4	2
<b>Other financial income and expenses</b>	<b>51</b>	<b>276</b>

### 11. INCOME TAXES

The tax charge is mainly due to the fact that the Group has stopped to recognize, since October 1, 2012, the deferred tax assets on tax losses of the Air France-KLM French tax Group.