

## DECEMBER 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 2.6%, traffic increased by 3.4% (measured in revenue passenger-kilometer) and load factor improved by 0.7pt. Unit revenue ex-currency (measured in available seat-kilometer) up compared to December 2016.**

### Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 2.6%</b>	<b>+ 2.9%</b>	<b>87.1%</b>	<b>+ 0.3</b>
North America	+ 2.8%	+ 2.5%	87.9%	- 0.2
Latin America	+ 7.1%	+ 8.0%	89.3%	+ 0.7
Asia	+ 2.2%	+ 2.0%	86.6%	- 0.1
Africa / Middle East	+ 2.7%	+ 4.5%	84.0%	+ 1.5
Caribbean / Indian Ocean	- 1.6%	- 1.4%	87.9%	+ 0.2
<b>Short and Medium-haul</b>	<b>+ 2.6%</b>	<b>+ 3.6%</b>	<b>80.8%</b>	<b>+ 0.8</b>
<b>Total</b>	<b>+ 2.6%</b>	<b>+ 3.1%</b>	<b>85.9%</b>	<b>+ 0.4</b>

- ▶ 6.6 million passengers, +2.6%
- ▶ Several days of operational disruptions in Amsterdam Schiphol due to heavy snowfall
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to December 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 3.6%</b>	<b>+ 8.9%</b>	<b>88.5%</b>	<b>+ 4.3</b>

- ▶ 0.8 million passengers, +2.8%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to December 2016

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 2.7%</b>	<b>+ 3.4%</b>	<b>86.1%</b>	<b>+ 0.7</b>

- ▶ 7.4 million passengers, +2.6%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 5.3%</b>	<b>+ 2.9%</b>	<b>62.5%</b>	<b>- 1.5</b>

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly up compared to December 2016

### Agenda

8<sup>th</sup> of February 2018: January 2018 traffic  
 16<sup>th</sup> of February 2018: Full Year 2017 results  
 8<sup>th</sup> March 2018: February 2018 traffic

### Investor relations

**Marie-Agnès de Peslouan**  
 +33 1 49 89 52 59  
[madespelouan@airfranceklm.com](mailto:madespelouan@airfranceklm.com)  
 Website: [www.airfranceklm.com](http://www.airfranceklm.com)

**Wouter van Beek**  
 +33 1 49 89 52 60  
[wouter-van.beek@airfranceklm.com](mailto:wouter-van.beek@airfranceklm.com)

### Press

+33 1 41 56 56 00

## STATISTICS

### Passenger network activity\*

Total Passenger network*	December			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	6,616	6,446	2.6%	83,948	80,163	4.7%
Revenue pax-kilometers (m RPK)	20,186	19,586	3.1%	248,476	238,182	4.3%
Available seat-kilometers (m ASK)	23,500	22,907	2.6%	286,190	278,807	2.6%
Load factor (%)	85.9%	85.5%	0.4	86.8%	85.4%	1.4
<b>Long-haul</b>						
Passengers carried ('000s)	2,215	2,157	2.7%	26,771	25,751	4.0%
Revenue pax-kilometers (m RPK)	16,589	16,114	2.9%	200,771	193,211	3.9%
Available seat-kilometers (m ASK)	19,048	18,568	2.6%	228,402	223,313	2.3%
Load factor (%)	87.1%	86.8%	0.3	87.9%	86.5%	1.4
<b>North America</b>						
Passengers carried ('000s)	594	578	2.9%	7,990	7,516	6.3%
Revenue pax-kilometers (m RPK)	4,220	4,118	2.5%	56,933	53,673	6.1%
Available seat-kilometers (m ASK)	4,800	4,670	2.8%	64,272	61,586	4.4%
Load factor (%)	87.9%	88.2%	(0.2)	88.6%	87.2%	1.4
<b>Latin America</b>						
Passengers carried ('000s)	283	262	8.1%	3,170	3,111	1.9%
Revenue pax-kilometers (m RPK)	2,708	2,508	8.0%	30,365	29,868	1.7%
Available seat-kilometers (m ASK)	3,033	2,831	7.1%	33,870	34,089	(0.6%)
Load factor (%)	89.3%	88.6%	0.7	89.7%	87.6%	2.0
<b>Asia / Pacific</b>						
Passengers carried ('000s)	515	502	2.6%	6,224	6,033	3.2%
Revenue pax-kilometers (m RPK)	4,422	4,335	2.0%	54,610	52,848	3.3%
Available seat-kilometers (m ASK)	5,108	5,000	2.2%	60,797	60,317	0.8%
Load factor (%)	86.6%	86.7%	(0.1)	89.8%	87.6%	2.2
<b>Africa / Middle East</b>						
Passengers carried ('000s)	487	474	2.8%	5,681	5,456	4.1%
Revenue pax-kilometers (m RPK)	2,772	2,654	4.5%	31,784	30,257	5.0%
Available seat-kilometers (m ASK)	3,302	3,217	2.7%	38,430	36,899	4.2%
Load factor (%)	84.0%	82.5%	1.5	82.7%	82.0%	0.7
<b>Caribbean / Indian.Ocean</b>						
Passengers carried ('000s)	335	342	(1.8%)	3,708	3,634	2.0%
Revenue pax-kilometers (m RPK)	2,466	2,500	(1.4%)	27,078	26,566	1.9%
Available seat-kilometers (m ASK)	2,806	2,851	(1.6%)	31,031	30,423	2.0%
Load factor (%)	87.9%	87.7%	0.2	87.3%	87.3%	(0.1)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	4,401	4,289	2.6%	57,177	54,412	5.1%
Revenue pax-kilometers (m RPK)	3,597	3,471	3.6%	47,705	44,971	6.1%
Available seat-kilometers (m ASK)	4,452	4,338	2.6%	57,788	55,494	4.1%
Load factor (%)	80.8%	80.0%	0.8	82.6%	81.0%	1.5

\* Air France, KLM and HOP!

### Transavia activity

Transavia	December			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	802	780	2.8%	14,773	13,280	11.2%
Revenue pax-kilometers (m RPK)	1,463	1,343	8.9%	25,793	22,984	12.2%
Available seat-kilometers (m ASK)	1,653	1,595	3.6%	28,456	25,763	10.5%
Load factor (%)	88.5%	84.2%	4.3	90.6%	89.2%	1.4

### Total group passenger activity\*\*

Total group**	December			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,417	7,226	2.6%	98,722	93,442	5.6%
Revenue pax-kilometers (m RPK)	21,648	20,928	3.4%	274,269	261,166	5.0%
Available seat-kilometers (m ASK)	25,153	24,502	2.7%	314,646	304,570	3.3%
Load factor (%)	86.1%	85.4%	0.7	87.2%	85.7%	1.4

\*\* Air France, KLM, HOP! and Transavia

### Cargo activity

Total Group	December			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	756	735	2.9%	8,595	8,441	1.8%
Available tonne-km (m ATK)	1,210	1,149	5.3%	14,352	14,228	0.9%
Load factor (%)	62.5%	64.0%	(1.5)	59.9%	59.3%	0.6

## Air France and HOP! activity

Total Passenger network activity	December			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,107	4,032	1.9%	51,259	49,764	3.0%
Revenue pax-kilometers (m RPK)	11,917	11,591	2.8%	144,989	140,446	3.2%
Available seat-kilometers (m ASK)	13,884	13,657	1.7%	169,123	166,742	1.4%
Load factor (%)	85.8%	84.9%	1.0	85.7%	84.2%	1.5
<b>Long-haul</b>						
Passengers carried ('000s)	1,320	1,283	2.9%	15,893	15,382	3.3%
Revenue pax-kilometers (m RPK)	9,681	9,418	2.8%	116,081	112,694	3.0%
Available seat-kilometers (m ASK)	11,081	10,887	1.8%	133,239	131,676	1.2%
Load factor (%)	87.4%	86.5%	0.9	87.1%	85.6%	1.5
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	2,787	2,750	1.4%	35,366	34,381	2.9%
Revenue pax-kilometers (m RPK)	2,236	2,174	2.9%	28,908	27,752	4.2%
Available seat-kilometers (m ASK)	2,803	2,770	1.2%	35,884	35,066	2.3%
Load factor (%)	79.8%	78.5%	1.3	80.6%	79.1%	1.4

Cargo activity	December			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	338	329	2.6%	3,753	3,569	5.1%
Available tonne-km (m ATK)	596	560	6.4%	6,972	6,835	2.0%
Load factor (%)	56.6%	58.8%	(2.1)	53.8%	52.2%	1.6

## KLM activity

Total Passenger network activity	December			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	2,509	2,414	3.9%	32,689	30,399	7.5%
Revenue pax-kilometers (m RPK)	8,269	7,994	3.4%	103,487	97,736	5.9%
Available seat-kilometers (m ASK)	9,616	9,250	4.0%	117,066	112,065	4.5%
Load factor (%)	86.0%	86.4%	(0.4)	88.4%	87.2%	1.2
<b>Long-haul</b>						
Passengers carried ('000s)	895	874	2.3%	10,878	10,368	4.9%
Revenue pax-kilometers (m RPK)	6,908	6,697	3.2%	84,690	80,517	5.2%
Available seat-kilometers (m ASK)	7,967	7,682	3.7%	95,162	91,637	3.8%
Load factor (%)	86.7%	87.2%	(0.5)	89.0%	87.9%	1.1
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,614	1,539	4.8%	21,811	20,030	8.9%
Revenue pax-kilometers (m RPK)	1,361	1,298	4.9%	18,796	17,219	9.2%
Available seat-kilometers (m ASK)	1,649	1,568	5.1%	21,904	20,428	7.2%
Load factor (%)	82.5%	82.7%	(0.2)	85.8%	84.3%	1.5
<b>Cargo activity</b>						
Revenue tonne-km (m RTK)	418	405	3.1%	4,843	4,872	(0.6%)
Available tonne-km (m ATK)	613	588	4.2%	7,380	7,393	(0.2%)
Load factor (%)	68.2%	68.9%	(0.7)	65.6%	65.9%	(0.3)