

## JANUARY 2019 TRAFFIC

Group passenger activity: number of passengers +1.5%, traffic +2.3%, load factor -0.8pt

### Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 3.0%</b>	<b>+ 2.0%</b>	<b>87.1%</b>	<b>- 0.9</b>
North America	+ 5.5%	+ 3.1%	84.7%	- 2.0
Latin America	+ 8.8%	+ 6.8%	90.9%	- 1.7
Asia	+ 2.4%	+ 2.4%	89.4%	- 0.0
Africa / Middle East	- 0.1%	- 1.6%	81.2%	- 1.3
Caribbean / Indian Ocean	- 2.1%	- 1.9%	89.2%	+ 0.2
<b>Short and Medium-haul</b>	<b>+ 1.5%</b>	<b>+ 0.4%</b>	<b>77.8%</b>	<b>- 0.9</b>
<b>Total</b>	<b>+ 2.8%</b>	<b>+ 1.7%</b>	<b>85.4%</b>	<b>- 0.9</b>

▶ 6.5 million passengers, +1.1%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 10.7%</b>	<b>+ 10.1%</b>	<b>89.0%</b>	<b>- 0.5</b>

▶ 0.9 million passengers, +4.4%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 3.3%</b>	<b>+ 2.3%</b>	<b>85.7%</b>	<b>- 0.8</b>

▶ 7.4 million passengers, +1.5%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 0.5%</b>	<b>- 0.9%</b>	<b>55.1%</b>	<b>- 0.8</b>

### Agenda

20<sup>th</sup> of February 2019: Full Year 2018 results

8<sup>th</sup> March 2019: February 2019 traffic

8<sup>th</sup> April 2019: March 2019 traffic

### Investor relations

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### Press

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## STATISTICS

### Passenger network activity\*

Total Passenger network*	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	6,492	6,421	1.1%	6,492	6,421	1.1%
Revenue pax-kilometers (m RPK)	20,555	20,212	1.7%	20,555	20,212	1.7%
Available seat-kilometers (m ASK)	24,062	23,417	2.8%	24,062	23,417	2.8%
Load factor (%)	85.4%	86.3%	(0.9)	85.4%	86.3%	(0.9)
<b>Long-haul</b>						
Passengers carried ('000s)	2,252	2,224	1.3%	2,252	2,224	1.3%
Revenue pax-kilometers (m RPK)	17,125	16,794	2.0%	17,125	16,794	2.0%
Available seat-kilometers (m ASK)	19,653	19,075	3.0%	19,653	19,075	3.0%
Load factor (%)	87.1%	88.0%	(0.9)	87.1%	88.0%	(0.9)
<b>North America</b>						
Passengers carried ('000s)	558	540	3.2%	558	540	3.2%
Revenue pax-kilometers (m RPK)	3,995	3,876	3.1%	3,995	3,876	3.1%
Available seat-kilometers (m ASK)	4,717	4,469	5.5%	4,717	4,469	5.5%
Load factor (%)	84.7%	86.7%	(2.0)	84.7%	86.7%	(2.0)
<b>Latin America</b>						
Passengers carried ('000s)	326	304	7.1%	326	304	7.1%
Revenue pax-kilometers (m RPK)	3,078	2,881	6.8%	3,078	2,881	6.8%
Available seat-kilometers (m ASK)	3,385	3,110	8.8%	3,385	3,110	8.8%
Load factor (%)	90.9%	92.6%	(1.7)	90.9%	92.6%	(1.7)
<b>Asia / Pacific</b>						
Passengers carried ('000s)	538	527	2.0%	538	527	2.0%
Revenue pax-kilometers (m RPK)	4,689	4,579	2.4%	4,689	4,579	2.4%
Available seat-kilometers (m ASK)	5,243	5,119	2.4%	5,243	5,119	2.4%
Load factor (%)	89.4%	89.5%	(0.0)	89.4%	89.5%	(0.0)
<b>Africa / Middle East</b>						
Passengers carried ('000s)	472	482	(2.0%)	472	482	(2.0%)
Revenue pax-kilometers (m RPK)	2,700	2,745	(1.6%)	2,700	2,745	(1.6%)
Available seat-kilometers (m ASK)	3,324	3,326	(0.1%)	3,324	3,326	(0.1%)
Load factor (%)	81.2%	82.5%	(1.3)	81.2%	82.5%	(1.3)
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	360	371	(3.1%)	360	371	(3.1%)
Revenue pax-kilometers (m RPK)	2,663	2,713	(1.9%)	2,663	2,713	(1.9%)
Available seat-kilometers (m ASK)	2,985	3,050	(2.1%)	2,985	3,050	(2.1%)
Load factor (%)	89.2%	89.0%	0.2	89.2%	89.0%	0.2
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	4,240	4,196	1.0%	4,240	4,196	1.0%
Revenue pax-kilometers (m RPK)	3,430	3,418	0.4%	3,430	3,418	0.4%
Available seat-kilometers (m ASK)	4,409	4,343	1.5%	4,409	4,343	1.5%
Load factor (%)	77.8%	78.7%	(0.9)	77.8%	78.7%	(0.9)

\* Air France KLM, and HOP!

### Transavia activity

Transavia	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	863	827	4.4%	863	827	4.4%
Revenue pax-kilometers (m RPK)	1,628	1,479	10.1%	1,628	1,479	10.1%
Available seat-kilometers (m ASK)	1,829	1,652	10.7%	1,829	1,652	10.7%
Load factor (%)	89.0%	89.5%	(0.5)	89.0%	89.5%	(0.5)

### Total group passenger activity\*\*

Total group**	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	7,356	7,247	1.5%	7,356	7,247	1.5%
Revenue pax-kilometers (m RPK)	22,183	21,691	2.3%	22,183	21,691	2.3%
Available seat-kilometers (m ASK)	25,891	25,069	3.3%	25,891	25,069	3.3%
Load factor (%)	85.7%	86.5%	(0.8)	85.7%	86.5%	(0.8)

\*\* Air France KLM, HOP! and Transavia

### Cargo activity

Total Group	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	656	663	(1.0%)	656	663	(1.0%)
Available tonne-km (m ATK)	1,192	1,186	0.5%	1,192	1,186	0.5%
Load factor (%)	55.1%	55.9%	(0.8)	55.1%	55.9%	(0.8)

## Air France and HOP! activity

Total Passenger network activity	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	3,945	3,915	0.8%	3,945	3,915	0.8%
Revenue pax-kilometers (m RPK)	12,035	11,721	2.7%	12,035	11,721	2.7%
Available seat-kilometers (m ASK)	14,287	13,707	4.2%	14,287	13,707	4.2%
Load factor (%)	84.2%	85.5%	(1.3)	84.2%	85.5%	(1.3)
<b>Long-haul</b>						
Passengers carried ('000s)	1,340	1,305	2.7%	1,340	1,305	2.7%
Revenue pax-kilometers (m RPK)	9,950	9,631	3.3%	9,950	9,631	3.3%
Available seat-kilometers (m ASK)	11,540	10,995	5.0%	11,540	10,995	5.0%
Load factor (%)	86.2%	87.6%	(1.4)	86.2%	87.6%	(1.4)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	2,605	2,610	(0.2%)	2,605	2,610	(0.2%)
Revenue pax-kilometers (m RPK)	2,085	2,090	(0.3%)	2,085	2,090	(0.3%)
Available seat-kilometers (m ASK)	2,748	2,713	1.3%	2,748	2,713	1.3%
Load factor (%)	75.9%	77.1%	(1.2)	75.9%	77.1%	(1.2)

Cargo activity	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	286	280	1.9%	286	280	1.9%
Available tonne-km (m ATK)	597	576	3.6%	597	576	3.6%
Load factor (%)	47.8%	48.6%	(0.8)	47.8%	48.6%	(0.8)

## KLM activity

Total Passenger network activity	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	2,547	2,506	1.6%	2,547	2,506	1.6%
Revenue pax-kilometers (m RPK)	8,520	8,491	0.3%	8,520	8,491	0.3%
Available seat-kilometers (m ASK)	9,774	9,710	0.7%	9,774	9,710	0.7%
Load factor (%)	87.2%	87.4%	(0.3)	87.2%	87.4%	(0.3)
<b>Long-haul</b>						
Passengers carried ('000s)	912	919	(0.7%)	912	919	(0.7%)
Revenue pax-kilometers (m RPK)	7,175	7,163	0.2%	7,175	7,163	0.2%
Available seat-kilometers (m ASK)	8,113	8,080	0.4%	8,113	8,080	0.4%
Load factor (%)	88.4%	88.7%	(0.2)	88.4%	88.7%	(0.2)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	1,634	1,587	3.0%	1,634	1,587	3.0%
Revenue pax-kilometers (m RPK)	1,346	1,328	1.4%	1,346	1,328	1.4%
Available seat-kilometers (m ASK)	1,661	1,630	1.9%	1,661	1,630	1.9%
Load factor (%)	81.0%	81.4%	(0.4)	81.0%	81.4%	(0.4)

Cargo activity	January			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	371	382	(3.1%)	371	382	(3.1%)
Available tonne-km (m ATK)	594	609	(2.4%)	594	609	(2.4%)
Load factor (%)	62.4%	62.8%	(0.4)	62.4%	62.8%	(0.4)