

FEBRUARY 2020 TRAFFIC

Group passenger activity: number of passengers -0.5%, traffic -0.7%, load factor -2.5pt

Traffic highlights

Passenger network activity (Air France and KLM)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 2.2%	- 1.4%	84.5%	- 3.0
North America	+ 13.6%	+ 13.4%	83.9%	- 0.1
Latin America	+ 10.1%	+ 5.9%	87.2%	- 3.5
Asia	- 15.8%	- 24.7%	80.9%	- 9.6
Africa / Middle East	+ 7.3%	+ 9.1%	83.3%	+ 1.3
Caribbean / Indian Ocean	+ 1.5%	- 0.1%	88.6%	- 1.4
Short and Medium-haul	+ 0.6%	- 1.8%	80.0%	- 1.9
Total	+ 1.9%	- 1.4%	83.6%	- 2.8

▶ 6.0 million passengers, -1.9%

- Please note that 2020 being a leap year, reported February traffic and capacity figures are mechanically increased due to one additional day of operations.
- February 2020 traffic figures reflect essentially the suspension of all flights to and from China and the COVID-19 initial impact in Asia.
- The following months will be more impacted given the expansion of COVID-19 on other parts of the world and the extension of capacity reduction.
- For example in March 2020, Air France now expects to cancel 3600 flights, capacity compared to initial plan being reduced by -13% on Long Haul network, -25% on European network and -17% on domestic network. KLM expects to reduce Long Haul operations with similar level.
- The Group continuously monitors the situation and accordingly evaluates if additional network adjustments are required.

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 7.0%	+ 7.8%	93.5%	+ 0.7

▶ 1.0 million passengers, +9.2%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.3%	- 0.7%	84.4%	- 2.5

▶ 7.0 million passengers, -0.5%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 3.7%	+ 0.7%	58.4%	- 1.7

Agenda

9th of April 2020: March 2020 traffic

7th of May 2020: 1st Quarter 2020 results

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	6,014	6,133	(1.9%)	12,697	12,634	0.5%
Revenue pax-kilometers (m RPK)	18,271	18,540	(1.4%)	39,504	39,098	1.0%
Available seat-kilometers (m ASK)	21,852	21,450	1.9%	46,576	45,478	2.4%
Load factor (%)	83.6%	86.4%	(2.8)	84.8%	86.0%	(1.2)
Long-haul						
Passengers carried ('000s)	2,005	2,000	0.3%	4,347	4,252	2.2%
Revenue pax-kilometers (m RPK)	14,977	15,186	(1.4%)	32,690	32,311	1.2%
Available seat-kilometers (m ASK)	17,732	17,355	2.2%	38,042	37,008	2.8%
Load factor (%)	84.5%	87.5%	(3.0)	85.9%	87.3%	(1.4)
North America						
Passengers carried ('000s)	549	483	13.7%	1,156	1,041	11.1%
Revenue pax-kilometers (m RPK)	3,919	3,455	13.4%	8,250	7,450	10.7%
Available seat-kilometers (m ASK)	4,670	4,111	13.6%	9,704	8,827	9.9%
Load factor (%)	83.9%	84.1%	(0.1)	85.0%	84.4%	0.6
Latin America						
Passengers carried ('000s)	309	291	6.0%	641	617	3.9%
Revenue pax-kilometers (m RPK)	2,899	2,738	5.9%	6,022	5,816	3.5%
Available seat-kilometers (m ASK)	3,325	3,019	10.1%	6,837	6,404	6.8%
Load factor (%)	87.2%	90.7%	(3.5)	88.1%	90.8%	(2.7)
Asia / Pacific						
Passengers carried ('000s)	370	490	(24.5%)	928	1,028	(9.7%)
Revenue pax-kilometers (m RPK)	3,194	4,242	(24.7%)	8,011	8,931	(10.3%)
Available seat-kilometers (m ASK)	3,949	4,688	(15.8%)	9,417	9,931	(5.2%)
Load factor (%)	80.9%	90.5%	(9.6)	85.1%	89.9%	(4.9)
Africa / Middle East						
Passengers carried ('000s)	450	414	8.7%	930	886	5.0%
Revenue pax-kilometers (m RPK)	2,594	2,379	9.1%	5,360	5,078	5.6%
Available seat-kilometers (m ASK)	3,113	2,901	7.3%	6,403	6,225	2.9%
Load factor (%)	83.3%	82.0%	1.3	83.7%	81.6%	2.1
Caribbean / Indian Ocean						
Passengers carried ('000s)	327	322	1.8%	692	681	1.7%
Revenue pax-kilometers (m RPK)	2,370	2,373	(0.1%)	5,046	5,036	0.2%
Available seat-kilometers (m ASK)	2,675	2,636	1.5%	5,680	5,621	1.1%
Load factor (%)	88.6%	90.0%	(1.4)	88.8%	89.6%	(0.7)
Short and Medium-haul						
Passengers carried ('000s)	4,009	4,133	(3.0%)	8,349	8,382	(0.4%)
Revenue pax-kilometers (m RPK)	3,295	3,354	(1.8%)	6,815	6,787	0.4%
Available seat-kilometers (m ASK)	4,120	4,095	0.6%	8,534	8,470	0.8%
Load factor (%)	80.0%	81.9%	(1.9)	79.8%	80.1%	(0.3)

* Air France and KLM

Transavia activity

Transavia	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	976	893	9.2%	1,817	1,756	3.5%
Revenue pax-kilometers (m RPK)	1,764	1,635	7.8%	3,325	3,264	1.9%
Available seat-kilometers (m ASK)	1,887	1,763	7.0%	3,626	3,592	0.9%
Load factor (%)	93.5%	92.7%	0.7	91.7%	90.9%	0.8

Total group passenger activity**

Total group**	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	6,990	7,026	(0.5%)	14,514	14,391	0.9%
Revenue pax-kilometers (m RPK)	20,035	20,175	(0.7%)	42,829	42,361	1.1%
Available seat-kilometers (m ASK)	23,738	23,213	2.3%	50,202	49,070	2.3%
Load factor (%)	84.4%	86.9%	(2.5)	85.3%	86.3%	(1.0)

** Air France, KLM and Transavia

Cargo activity

Total Group	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	648	643	0.7%	1,300	1,299	0.0%
Available tonne-km (m ATK)	1,109	1,070	3.7%	2,325	2,262	2.8%
Load factor (%)	58.4%	60.1%	(1.7)	55.9%	57.4%	(1.5)

Air France activity

Total Passenger network activity	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	3,649	3,702	(1.4%)	7,692	7,656	0.5%
Revenue pax-kilometers (m RPK)	10,802	10,821	(0.2%)	23,263	22,858	1.8%
Available seat-kilometers (m ASK)	12,933	12,685	2.0%	27,599	26,938	2.5%
Load factor (%)	83.5%	85.3%	(1.8)	84.3%	84.9%	(0.6)
Long-haul						
Passengers carried ('000s)	1,205	1,185	1.7%	2,595	2,525	2.8%
Revenue pax-kilometers (m RPK)	8,805	8,799	0.1%	19,137	18,749	2.1%
Available seat-kilometers (m ASK)	10,393	10,171	2.2%	22,344	21,710	2.9%
Load factor (%)	84.7%	86.5%	(1.8)	85.6%	86.4%	(0.7)
Short and Medium-haul						
Passengers carried ('000s)	2,444	2,517	(2.9%)	5,096	5,131	(0.7%)
Revenue pax-kilometers (m RPK)	1,997	2,022	(1.3%)	4,126	4,110	0.4%
Available seat-kilometers (m ASK)	2,541	2,514	1.0%	5,256	5,228	0.5%
Load factor (%)	78.6%	80.4%	(1.8)	78.5%	78.6%	(0.1)

Cargo activity	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	290	287	1.2%	584	572	2.1%
Available tonne-km (m ATK)	566	534	6.1%	1,203	1,131	6.4%
Load factor (%)	51.3%	53.8%	(2.5)	48.6%	50.6%	(2.1)

KLM activity

Total Passenger network activity	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Passengers carried ('000s)	2,365	2,431	(2.7%)	5,005	4,978	0.5%
Revenue pax-kilometers (m RPK)	7,469	7,719	(3.2%)	16,241	16,239	0.0%
Available seat-kilometers (m ASK)	8,919	8,765	1.8%	18,977	18,540	2.4%
Load factor (%)	83.8%	88.1%	(4.3)	85.6%	87.6%	(2.0)
Long-haul						
Passengers carried ('000s)	800	815	(1.8%)	1,752	1,727	1.4%
Revenue pax-kilometers (m RPK)	6,172	6,387	(3.4%)	13,553	13,562	(0.1%)
Available seat-kilometers (m ASK)	7,340	7,184	2.2%	15,698	15,297	2.6%
Load factor (%)	84.1%	88.9%	(4.8)	86.3%	88.7%	(2.3)
Short and Medium-haul						
Passengers carried ('000s)	1,565	1,616	(3.2%)	3,253	3,251	0.1%
Revenue pax-kilometers (m RPK)	1,298	1,331	(2.5%)	2,688	2,677	0.4%
Available seat-kilometers (m ASK)	1,579	1,581	(0.1%)	3,279	3,242	1.1%
Load factor (%)	82.2%	84.2%	(2.0)	82.0%	82.6%	(0.6)

Cargo activity	February			Year to date		
	2020	2019	Variation	2020	2019	Variation
Revenue tonne-km (m RTK)	357	356	0.3%	715	727	(1.6%)
Available tonne-km (m ATK)	543	537	1.3%	1,122	1,131	(0.8%)
Load factor (%)	65.8%	66.4%	(0.6)	63.8%	64.3%	(0.5)