

# FEBRUARY 2005 TRAFFIC

Good performance in passenger activity:

- Load factor up 1.4 points to 76.6%
- Traffic up 3.8% and around 7.3% on a comparable basis

## **Passenger operations**

Activity remained strong in February. The Air France-KLM Group posted a good performance despite the disruptions due to bad weather conditions. Load factor gained 1.4 points to 76.6% as traffic increased by 3.8% on 1.9% higher capacity. These improvements do not fully reflect the underlying growth in activity as February 2005 comprises 28 days compared with 29 days last year. On the basis of a comparable number of days, the growth would have improved by some 3.5 points.

The Americas network continued to perform well with a 4.2-point increase in load factor (80.2%) and a 5.8% growth in traffic on 0.3% higher capacity.

Activity remained strong in Asia. Traffic increased by 7.3% for a 8.4% rise in capacity. Load factor stood at 80.8% (down 0.8 points).

On the Africa & Middle-East network, traffic and capacity increased by 1.7% and 2.4% respectively. The load factor stood at 76.7%, down 0.5 points.

The Caribbean & Indian Ocean sector recorded a 0.8-point gain in load factor (83.3%) as traffic declined by 0.4% on 1.4% lower capacity.

On the medium-haul network, load factor improved by 1.4 points to 64.2% with traffic increasing by 2.3% on virtually stable capacity (up 0.1%).

The performance per airline was as follows:

- Air France load factor reached 74.6%, up 2.3 points, as traffic increased by 3.3% on 0.2% higher capacity.
- KLM traffic grew virtually in line with capacity (up 4.7% and 5.0% respectively). Load factor stood at the high level of 80.1% (down 0.3 points).

## Cargo operations

Cargo activity was satisfactory in February. Except in Asia where activity was negatively impacted by Chinese New Year (in January last year), the Americas and the Africa & Middle-East networks continued to perform well. Overall, the Group posted a slight increase in traffic (up 0.3%) for a 3.7% rise in capacity. As was the case for passenger operations, the increase in cargo traffic and capacity would have been improved by some 3.5 points on the basis of a comparable number of days. Cargo load factor stood at 68.2% (down 2.3 points).

- Air France cargo traffic and capacity were up 4.1% and 6.8% respectively. Load factor stood at 62.5%, down 1.6 points.
- KLM cargo traffic decreased by 3.8% on 0.5% lower capacity. Load factor stood at 76.5%, down 2.6 points.

## **STATISTICS**

Cargo load factor (%)

## **Passenger operations (millions)**

		February		Cumulative <sup>(1)</sup>		
Total Group	2005	2004	%	2004-05	2003-04	%
Passengers carried (000)	4,739	4,634	2.3%	58,512	55,200	6.0%
Revenue pax-kilometers (RPK)	12,839	12,365	3.8%	154,041	141,053	9.2%
Available seat-kilometers (ASK)	16,765	16,457	1.9%	195,940	182,784	7.2%
Passenger load factor (%)	76.6%	75.1%	1.4	78.6%	77.2%	1.4
Europe (including France)						
Passengers carried (000)	3,305	3,257	1.5%	41,420	39,666	4.4%
Revenue pax-kilometers (RPK)	2,481	2,426	2.3%	31,698	30,109	5.3%
Available seat-kilometers (ASK)	3,862	3,858	0.1%	47,042	44,706	5.2%
Passenger load factor (%)	64.2%	62.9%	1.4	67.4%	67.3%	0.0
America (North and South)						
Passengers carried (000)	501	472	6.2%	6,674	6,107	9.3%
Revenue pax-kilometers (RPK)	3,744	3,539	5.8%	48,981	45,058	8.7%
Available seat-kilometers (ASK)	4,670	4,657	0.3%	57,373	54,628	5.0%
Passenger load factor (%)	80.2%	76.0%	4.2	85.4%	82.5%	2.9
Asia / Pacific		• •			- -	
Passengers carried (000)	323	298	8.5%	3,650	2,933	24.4
Revenue pax-kilometers (RPK)	2,811	2,619	7.3%	32,138	25,831	24.4
Available seat-kilometers (ASK)	3,477	3,208	8.4%	39,488	32,290	22.3
Passenger load factor (%)	80.8%	81.6%	-0.8	81.4%	80.0%	1.4
Africa & Middle East						
Passengers carried (000)	339	334	1.5%	3,918	3,558	10.19
Revenue pax-kilometers (RPK)	1,826	1,795	1.7%	20,403	18,822	8.4%
Available seat-kilometers (ASK)	2,382	2,327	2.4%	26,174	24,486	6.9%
Passenger load factor (%)	76.7%	77.1%	-0.5	78.0%	76.9%	1.1
Caribbean-Indian Ocean		·	· · · · · · · · · · · · · · · · · · ·		·	•
Passengers carried (000)	271	273	(0.9%)	2,850	2,936	(2.9%
Revenue pax-kilometers (RPK)	1,978	1,987	(0.4%)	20,821	21,233	(1.9%
Available seat-kilometers (ASK)	2,373	2,407	(1.4%)	25,863	26,675	(3.0%
Passenger load factor (%)	83.3%	82.5%	0.8	80.5%	79.6%	0.9
argo operations (millions)						
	February			Cumulative <sup>(1)</sup>		
Total Group	2005	2004	%	2004-05	2003-04	%
Revenue tonne-km (RTK)	795	793	0.3%	9,187	8,356	10.09
Available tonne-km (ATK)	1,166	1,125	3.7%	13,444	12,243	9.8%
Cargo load factor (%)	68.2%	70.5%	-2.3	68.3%	68.3%	0.1
Europe (including France)		•	· · · · · · · · · · · · · · · · · · ·		·	
Available tonne-km (ATK)	8	8	(2.9%)	87	84	3.8%
Revenue tonne-km (RTK)	33	35	(4.1%)	401	389	3.2%
Cargo load factor (%)	23.8%	23.5%	0.3	21.7%	21.6%	0.1
America (North and South)	<u> </u>	·	·)			•
Revenue tonne-km (RTK)	290	269	7.9%	3,186	2,916	9.3%
Available tonne-km (ATK)	394	371	6.1%	4,583	4,371	4.9%
Cargo load factor (%)	73.6%	72.4%	1.3	69.5%	66.7%	2.8
Asia / Pacific	<u>.</u>		·			
Revenue tonne-km (RTK)	378	395	(4.4%)	4,576	4,089	11.99
Available tonne-km (ATK)	527	510	3.2%	6,168	5,263	17.2
Cargo load factor (%)	71.7%	77.4%	-5.7	74.2%	77.7%	-3.5
Africa & Middle East		•	· · · · · · · · · · · · · · · · · · ·		·	•
Revenue tonne-km (RTK)	76	74	1.7%	832	770	8.1%
Available tonne-km (ATK)	121	123	1	1,346	1,289	4.4%
	62.6%	60.4%	(1.9%)	61.8%	59.7%	4.4%
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Caribbean-Indian Ocean		1				]
Cargo load factor (%) Caribbean-Indian Ocean Revenue tonne-km (RTK)	44	47	(5.3%)	506	498	1.6%
Caribbean-Indian Ocean	44 91 48.5%	47 85 54.8%	(5.3%) 7.1% -6.3	506 946 53.5%	498 931 53.5%	1.6% 1.6% 0.0

 48.5%
 54.8%
 -6.3
 53.5%
 53.5%
 0.0

 <sup>(1)</sup> consolidation of Air France over 11 months (April-February) and KLM over 10 months (May-February)

#### **Forward-Looking Statements**

The information herein contains forward-looking statements about Air France-KLM and its business. These forward-looking statements, which include, but are not limited to, statements concerning the financial condition, results of operations and business of Air France-KLM are based on management's current expectations and estimates.

These forward-looking statements involve known and unknown risks, uncertainties and other factors, many of which are outside of Air France-KLM's control and are difficult to predict, that may cause actual results to differ materially from any future results expressed or implied from the forward-looking statements. These statements are not guarantees of future performance and involve risks and uncertainties including, among others: the expected synergies and cost savings between Air France and KLM may not be achieved; unanticipated expenditures; changing relationships with customers, suppliers and strategic partners; increases in aircraft fuel prices; and other economic, business, competitive and/or regulatory factors affecting the businesses of Air France and KLM generally. Additional information regarding the factors and events that could cause differences between forward-looking statements and actual results in the future is contained in Air France's and KLM's Securities and Exchange Commission filings, including their Annual Reports on Form 20-F for the year ended March 31, 2004. Air France-KLM undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.