## FISCAL YEAR 2004-05

## POSITIVE FOURTH QUARTER OPERATING INCOME BEFORE AIRCRAFT DISPOSALS THANKS TO AN EFFECTIVE FUEL HEDGING POLICY

A SUCCESSFUL FIRST YEAR FOR THE MERGED GROUP, WITH A STRONG RISE IN FULL YEAR RESULTS

- Turnover up $7.3 \%$ at 19.08 billion euros, with increased activity across all businesses
- Continued and effective control of costs excluding fuel
- A $20.7 \%$ increase in operating income before aircraft disposals to 489 million euros and a $33.4 \%$ increase in pre-tax income
- Dividend of 0.15 euro per share

At the Board meeting on May 18, 2005, chaired by Jean-Cyril Spinetta, the Directors of Air France-KLM approved the annual financial statements. During the meeting, the Chairman made the following comments: "The first year of the merger between Air France and KLM has been a complete success. Our teams have worked with great enthusiasm to co-ordinate the activities of the two groups and offer our customers a significant network, combining the hubs of Paris and Amsterdam. The success of these common efforts is reflected in the synergies which have been achieved over this period. At 115m euros, they have comfortably exceeded our initial expectation of 65 m euros. The impact of these synergies, together with the relentless pursuit of the cost control programs implemented at both companies, have enabled us to generate a strong rise in our results, in spite of the sharp rise in oil prices during the second half of the year. As a reflection of its confidence in the future of the Group, the Board will submit a proposal at the general meeting for the payment of a dividend of 0.15 euro per share."

## Consolidated Financial Data

| 2004-05 <br> (in million euros) | Quarter ended March 31 |  |  | Year to March 31 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 <br> pro forma | Change | 2005 <br> ${ }^{(1)(2)}$ | $2004{ }^{(1)}$ <br> pro forma | Change |
| Turnover | 4,625 | 4,387 | $5.4 \%$ | 19,078 | 17,782 | $+7.3 \%$ |
| Gross operating income before <br> operating leases | 611 | 618 | $-1.1 \%$ | 2,873 | 2,716 | $+5.8 \%$ |
| Operating income before aircraft <br> disposals | 9 | 34 | $-73.5 \%$ | 489 | 405 | $+20.7 \%$ |
| Pre-tax income | $(45)$ | 1 | ns | 455 | 341 | $+33.4 \%$ |
| Net income (group share) | $(6)$ | 42 | ns | 351 | 292 | $+20.2 \%$ |
| Net earnings per share (in <br> euros) | - | - | - | 1.30 | 1.08 | $+20.4 \%$ |

[^0]
## Quarter ended March 31, 2005: positive operating income before aircraft disposals

The quarter was marked both by a dynamic level of activity and a further series of sharp oil price rises, averaging out at around 48 dollars a barrel. However, the Group's hedging policy enabled it to minimize the negative impact of these rises and to keep the fuel bill within budgeted levels.

Revenues rose $5.4 \%$ to 4.62 billion euros. Operating expenses were up $6.0 \%$.
In spite of oil prices some $50 \%$ higher than in the same quarter of the previous year, the effectiveness of the hedging policy combined with the weakness of the dollar, made it possible to limit the increase in the fuel charge to $22.1 \%$, at 619 million euros at March 31, 2005. Hedging gains amounted to 137 million euros and the dollar effect was a positive 29 million euros. Personnel costs rose $6.0 \%$, with $1 \%$ of this increase linked to the employer's contribution in connection with the share offering reserved for employees. The roll out of the offering of the French State's shares to employees, further to its withdrawal in December 2004, generated a non-recurring cost of approximately 16 million euros, corresponding to the employer's contribution made by the company and various connected fees. In total, unit costs measured in equivalent available seat kilometers (EASK) were up $2.8 \%$ and by $0.6 \%$ at constant currency and fuel prices.

Gross operating income before operating leases (EBITDAR) totaled 611 million euros compared with 618 million euros at March 31, 2004 ( $-1.1 \%$ ). The Group recorded an operating profit before aircraft disposals (EBIT) of 9 million euros, compared with 34 million euros the previous year. Operating profit improved by 17 million euros excluding the impact of the staff share offering and of slot exchange products.

Net financial expenses amounted 56 million euros at March 31, 2005 (versus 40 million euros at March 31, 2004). The foreign exchange result deteriorated from a gain of 14 million euros to a loss of -3 million euros.

After taking into account 15 million euros in income from equity affiliates and 3 million in goodwill amortization, net income (group share) was a negative -6 million euros compared with a net profit of 42 million euros at March 31, 2004.

## Full year 2004-05: operating income before aircraft disposals up 20.7\% to 489 million euros

Turnover increased $7.3 \%$ to 19.08 billion euros. Operating expenses excluding fuel rose $3.6 \%$, compared with a $7.3 \%$ increase in equivalent available seat kilometers (EASK), reflecting the effective management of costs. The fuel bill came to 2.65 billion euros, up from 1.99 billion euros in the previous year, representing an increase of $33.3 \%$. The hedging policy adopted by the Group enabled it to save 372 million euros, representing $14 \%$ of the fuel bill. In total, operating expenses were up $7.0 \%$. Unit costs, measured in equivalent available seat kilometers (EASK), remained stable implying a $2.8 \%$ decrease at constant currency and fuel prices.

Operating income before aircraft disposals totaled 489 million euros ( 405 million at March 31, 2004), an increase of $20.7 \%$. All the activities contributed positively to this rise, with a particularly strong performance in the cargo business. For the year to March 31, 2005, the operating margin (operating income before aircraft disposals over revenues) saw a slight improvement, rising by 0.3 points to $2.6 \%$.

The Air France-KLM Group's performance was adversely impacted by the scope of consolidation which excluded KLM's operations for April 2003, which was marked by the Asian crisis, and for April 2004, which saw a return to breakeven. Over a full 12-month period, the increase in operating income would have been 36\%.

Net interest charges fell from 228 million euros to 202 million euros, including the impact of rebate letters, which, at the time of the unwinding of the financing of two aircraft and, based on their market value, enabled a reduction in the amount of the last instalment. However, net financial charges rose from -187 million euros to -219 million euros, under the combined impact of a negative foreign exchange variation of 42 million euros and 16 million euros in net charges for financial provisions.

Earnings before taxes and the amortization of goodwill amounted to 397 million euros, up from 283 million euros at March 31, 2004 ( $+40.3 \%$ ). After a tax charge of 96 million euros ( 40 million at March 31, 2004), net income (group share) rose by $20.2 \%$ to 351 million euros ( 292 million at March 31, 2004). Earnings per share came to 1.30 euros compared with 1.08 euros the previous year.

## Information by business

## Passenger activity

Revenues from the passenger business totaled 15.00 billion euros ( $+6.8 \%$ ), of which 14.08 billion euros from scheduled passenger services, a rise of $7.1 \%$ which was in line with the increase in capacity (+6.9\%). With traffic up $8.9 \%$, the occupancy rate gained 1.5 points to $78.7 \%$. Overall, the passenger activity generated 312 million euros in operating income at March 31 2005, up 13.9\%.

|  | Year to March 31 ${ }^{(1)}$ |  |  |
| :--- | :---: | :---: | :---: |
|  | 2005 | 2004 | Change |
| Scheduled passenger revenues (in million euros) | 14,085 | 13,156 | $+7.1 \%$ |
| Unit revenues per ASK (in euro cents) | 6.56 | 6.55 | $+0.2 \%$ |
| Unit revenues per RPK (in euro cents) | 8.33 | 8.48 | $-1.7 \%$ |
| Unit costs per ASK (in euro cents) | 6.33 | 6.33 | $+0.0 \%$ |
| Operating income (in million euros) | 312 | 274 | $+13.9 \%$ |

${ }^{(1)}$ Air France Group consolidated over 12 months (April-March) and the KLM Group over 11 months (May-March)
Excluding the currency impact, unit revenues per available seat kilometer were up $1.6 \%$ while unit revenues per passenger-kilometer were slightly down (-0.3\%). Unit costs per available seat kilometer were down $2.3 \%$ at constant currencies and oil prices.

## Cargo activity

Total revenues from the cargo business amounted to 2.49 billion euros (+9.4\%). Traffic was up $8.8 \%$ while capacity rose by $9.4 \%$, implying a 0.4 -point reduction in the cargo load factor to $68.2 \%$. Freight transport revenues increased by $10.4 \%$, reflecting a strong improvement in unit revenues. Cargo operating income came to 95 million euros at March 31, 2005, up $61.0 \%$ on the previous year.

|  | Year to March 31 ${ }^{\text {(1) }}$ |  |  |
| :--- | :---: | :---: | :---: |
|  | 2005 | 2004 | Change |
| Freight transport revenues (in million euros) | 2,300 | 2,084 | $+10.4 \%$ |
| Unit revenues per ATK (in euro cents) | 15.58 | 15.42 | $+1.0 \%$ |
| Unit revenues per RTK (in euro cents) | 22.83 | 22.48 | $+1.6 \%$ |
| Unit costs per ATK (in euro cents) | 14.75 | 14.81 | $-0.4 \%$ |
| Operating income (in million euros) | 95 | 59 | $+61.0 \%$ |

${ }^{(1)}$ Air France Group consolidated over 12 months (April-March) and the KLM Group over 11 months (May-March)
Unit revenues per available ton kilometer were up $3.8 \%$ on a constant currency basis. Unit costs per available ton kilometer were down $4.7 \%$ at constant currency and oil prices.

## Maintenance

The maintenance business posted 777 million euros in third-party revenues, representing an increase of $4.0 \%$. Operating income totaled 48 million euros compared with 55 million euros at March 31, 2004.

## Other activities

Revenues from Other Activities came to 805 million euros (+12.7\%), including 15 months of Servair revenues. Excluding the Servair impact, the increase would have been $6.2 \%$. Operating income totaled 34 million euros compared with 17 million euros at March 31, 2004. This increase was primarily driven by the strong performance of the charter activities of the KLM subsidiary, transavia.com, and Servair over the first half of the year. Aircraft disposals contributed 8 million euros to the operating income (versus 9 million at March 31, 2004).

## Reinforced financial structure

The Air France-KLM Group's tangible and intangible investments amounted to 2.13 billion euros at March 31,2004 , including approximately 1.25 billion euros for aeronautical investments and 290 million euros for the capitalization of maintenance costs. They were financed by 1.95 billion euros in operating cash flow and 240 million euros in income from subsidiaries and aircraft disposals.

The structure of the balance sheet has improved, with a gearing ratio down to 1.06 at March 31, 2005 versus a gearing ratio adjusted for the final accounting treatment of the purchase price of 1.21 at March 31, 2004 proforma.

Elsewhere, Air France has renewed its syndicated credit line of 1.2 billion euros and raised an additional 450 million euros in April 2005 through the OCEANE convertible bond issue.

## Outlook for the current fiscal year

The Air France-KLM Group is targeting a $5 \%$ increase in capacity compared with the initial 2004-05 flight schedule and investments of some 2.4 billion euros, financed through operating cash flow and 800 million in cash before taxes generated by the Amadeus operation.

The Group has retained the assumption of a stable unit revenue excluding currency, an average jet fuel market price of 553 dollars per ton which, thanks to effective hedging, will give a fuel bill of some 3.37 billion euros, and a euro/dollar exchange rate of 1.30.

On the basis of these assumptions as well as 165 million euros in additional synergy gains, the Air FranceKLM Group expects to generate an operating income of a similar level to last year. Net income should rise substantially due to the Amadeus operation.

## Diary

A dedicated Investor Relations site for Air France-KLM is now available at the following address: www.airfranceklm-finance.com.

Thursday May 19: presentation of the annual results at 3 pm (CET) at the Méridien Etoile Hotel 81, boulevard Gouvion Saint-Cyr - 75017 Paris

- audio-web conference at $2: 00 \mathrm{pm}$ (London time) to connect to the conference call, please dial 00442071620125 (password: Air France) to visualize the presentation, go to the following website:
http://airfrancekIm.momentys.com (password: AKHFY)
for instant replay, please dial 00442070314064 (code: 659228)


## Next meetings

- Wednesday June 29, 2005: presentation of the impact of IFRS at the Roissy CDG Hilton hotel
- Friday September 2, 2005: conference call on the results for Q1 2005-06
- Monday October 3, 2005: Investor Day at the Roissy CDG Hilton hotel
- Wednesday November 23, 2005: results for H1 2005-06


## Forward-Looking Statements

The information herein contains forward-looking statements about Air France-KLM and its business. These forward-looking statements, which include, but are not limited to, statements concerning the financial condition, results of operations and business of Air France-KLM are based on management's current expectations and estimates.
These forward-looking statements involve known and unknown risks, uncertainties and other factors, many of which are outside of Air France-KLM's control and are difficult to predict, that may cause actual results to differ materially from any future results expressed or implied from the forward-looking statements. These statements are not guarantees of future performance and involve risks and uncertainties including, among others: the expected synergies and cost savings between Air France and KLM may not be achieved; unanticipated expenditures; changing relationships with customers, suppliers and strategic partners; increases in aircraft fuel prices; and other economic, business, competitive and/or regulatory factors affecting the businesses of Air France and KLM generally. Additional information regarding the factors and events that could cause differences between forward-looking statements and actual results in the future is contained in Air France's and KLM's Securities and Exchange Commission filings, including their Annual Reports on Form 20-F for the year ended March 31, 2004. Air France-KLM undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise

## STATISTICS - Air France-KLM Group

## Passenger activity

| $4^{\text {th }}$ quarter | March 31, 2005 | March 31, 2004 | Change |
| :---: | :---: | :---: | :---: |
| Traffic in million RPK | 42,163 | 39,473 | +6.8\% |
| Capacity in million ASK | 53,851 | 51,865 | +3.8\% |
| Load factor (\%) | 78.3\% | 76.1\% | +2.2 pts |
| Scheduled passenger revenues (in million euros) | 3,433 | 3,225 | +6.4\% |
| Unit revenues per ASK (in euro cents) | 6.37 | 6.21 | +2.5\% |
| Excluding currency effect |  |  | +3.3\% |
| Unit revenues per RPK (in euro cents) | 8.14 | 8.17 | -0.4\% |
| Excluding currency effect |  |  | +0.4\% |
| Unit cost per ASK (in euro cents) | 6.32 | 6.14 | +3.0\% |
| At constant currency and fuel prices |  |  | +1.3\% |
| Cumulative (Air France 12 months and KLM 11 months) | March 31, 2005 | March 31, 2004 | Change |
| Traffic in million RPK | 168,998 | 155,138 | +8.9\% |
| Capacity in million ASK | 214,606 | 200,748 | 6.9\% |
| Load factor (\%) | 78.7\% | 77.3\% | +1.5 pt |
| Scheduled passenger revenues (in million euros) | 14,085 | 13,156 | +7.1\% |
| Unit revenues per ASK (in euro cents) | 6.56 | 6.55 | +0.1\% |
| Excluding currency effect |  |  | +1.6\% |
| Unit revenues per RPK (in euro cents) | 8.33 | 8.48 | -1.7\% |
| Excluding currency effect |  |  | -0.3\% |
| Unit cost per ASK (in euro cents) | 6.34 | 6.34 | +0.0\% |
| At constant currency and fuel prices |  |  | -2.2\% |

## Cargo activity

| $4^{\text {th }}$ quarter | March 31, 2005 | March 31, 2004 | Change |
| :---: | :---: | :---: | :---: |
| Traffic in million RTK | 2,501 | 2,406 | +3.9\% |
| Capacity in million ATK | 3,773 | 3,487 | +8.2\% |
| Cargo load factor (\%) | 66.3\% | 69.0\% | -2.7 pts |
| Cargo revenues (in million euros) | 570 | 531 | +7.3\% |
| Unit revenues per ATK (in euro cents) | 15.17 | 15.20 | -0.2\% |
| Excluding currency effect |  |  | +1.3\% |
| Unit revenues per RTK (in euro cents) | 22.86 | 22.03 | +3.8\% |
| Excluding currency effect |  |  | +5.4\% |
| Unit cost per ATK (in euro cents) | 14.51 | 14.53 | -0.1\% |
| At constant currency and fuel prices |  |  | -3.6\% |
| Cumulative (Air France 12 months and KLM 11 months) | March 31, 2005 | March 31, 2004 | Change |
| Traffic in million RTK | 10,078 | 9,264 | +8.8\% |
| Capacity in million ATK | 14,774 | 13,506 | +9.4\% |
| Cargo load factor (\%) | 68.2\% | 68.6\% | 0.4 pt |
| Cargo revenues (in million euros) | 2,300 | 2,084 | +10.4\% |
| Unit revenues per ATK (in euro cents) | 15.58 | 15.42 | +1.0\% |
| Excluding currency effect |  |  | +3.8\% |
| Unit revenues per RTK (in euro cents) | 22.83 | 22.48 | +1.6\% |
| Excluding currency effect |  |  | +4.4\% |
| Unit cost per ATK | 14.76 | 14.84 | -0.5\% |
| At constant currency and fuel prices |  |  | -4.8\% |

## AIR FRANCE-KLM GROUP

CONSOLIDATED INCOME STATEMENT


## AIR FRANCE FLEET

| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| B747-400 | 9 | 8 | 1 | 1 | 5 | 7 | 15 | 16 | 15 | 16 |
| B747-300/200 | 7 | 7 |  |  | 2 |  | 9 | 7 | 9 | 5 |
| B777-200/300 | 14 | 16 | 2 | 4 | 9 | 14 | 25 | 34 | 25 | 34 |
| A340-300 | 8 | 8 | 6 | 6 | 8 | 8 | 22 | 22 | 22 | 22 |
| A330-200 | 3 | 4 | 1 | 1 | 9 | 9 | 13 | 14 | 12 | 13 |
| B767-300 | 1 | 1 |  |  |  |  | 1 | 1 |  |  |
| Long-haul fleet | 42 | 44 | 10 | 12 | 33 | 38 | 85 | 94 | 83 | 90 |
| B747-400 | 1 | 1 |  |  | 2 | 3 | 3 | 4 | 3 | 4 |
| B747-200 | 5 | 5 | 1 | 1 | 4 | 2 | 10 | 8 | 10 | 8 |
| Cargo | 6 | 6 | 1 | 1 | 6 | 5 | 13 | 12 | 13 | 12 |
| A321 | 8 | 11 | 2 |  | 2 | 2 | 12 | 13 | 12 | 13 |
| A320 | 44 | 49 | 5 | 3 | 17 | 15 | 66 | 67 | 65 | 67 |
| A319 | 17 | 18 | 4 | 4 | 18 | 21 | 39 | 43 | 39 | 43 |
| A318 | 5 | 9 |  |  |  |  | 5 | 9 | 5 | 9 |
| B737-300/500 | 6 | 4 | 3 | 3 | 16 | 9 | 25 | 16 | 23 | 15 |
| Medium-haul fleet | 80 | 91 | 14 | 10 | 53 | 47 | 147 | 148 | 144 | 147 |
| Total Air France fleet | 128 | 141 | 25 | 23 | 92 | 90 | 245 | 254 | 240 | 249 |

## REGIONAL FLEET

BRIT AIR

| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| Canadair Jet 100 | 2 | 2 | 11 | 11 | 6 | 6 | 19 | 19 | 19 | 19 |
| Canadair Jet 700 | 1 | 2 | 9 | 9 |  |  | 10 | 11 | 10 | 11 |
| F100-100 | 1 | 1 |  |  | 9 | 9 | 10 | 10 | 10 | 10 |
| Total | 4 | 5 | 20 | 20 | 15 | 15 | 39 | 40 | 39 | 40 |

CITY JET

| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| BAE146-200/300* | 1 | 5 |  |  | 14 | 12 | 15 | 17 | 15 | 17 |
| Total | 1 | 5 |  |  | 14 | 12 | 15 | 17 | 15 | 17 |

sub-leased by KLM
REGIONAL

| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| BEECH 1900 | 6 | 6 | 1 | 1 | 1 | 1 | 8 | 8 |  |  |
| EMB145-EP/MP | 1 | 2 | 9 | 8 | 17 | 18 | 27 | 28 | 27 | 28 |
| EMB135-ER | 3 | 2 | 2 | 3 | 4 | 4 | 9 | 9 | 9 | 9 |
| EMB120-ER | 3 | 7 | 3 | 3 | 8 | 3 | 14 | 13 | 12 | 10 |
| F100-100 |  | 1 |  |  |  | 6 |  | 7 |  | 6 |
| F70-70 |  |  |  |  | 9 | 5 | 9 | 5 | 9 | 5 |
| SAAB 2000 |  |  |  |  | 6 | 6 | 6 | 6 | 6 | 6 |
| Total | 13 | 18 | 15 | 15 | 45 | 43 | 73 | 76 | 63 | 64 |


| Total Regional fleet | 18 | $\mathbf{2 8}$ | 35 | $\mathbf{3 5}$ | 74 | $\mathbf{7 0}$ | 127 | 133 | 117 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| F28 |  |  | 3 | 3 |  |  | 3 | 3 | 3 | 3 |
| A321 |  |  |  |  |  | 1 |  | 1 |  |  |
| Total |  |  | 3 | 3 |  | 1 | 3 | 4 | 3 | 3 |


| TOTAL <br> Air France Group | 146 | 169 | 63 | 61 | 166 | 161 | 375 | 391 | 360 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

KLM AND TRANSAVIA FLEET

| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| B747-400 | 6 | 6 | 16 | 16 |  |  | 22 | 22 | 22 | 22 |
| B777-200 |  |  | 3 | 4 | 3 | 6 | 6 | 10 | 6 | 10 |
| MD11 |  |  | 8 | 8 | 2 | 2 | 10 | 10 | 10 | 10 |
| A330-200 |  |  |  |  |  |  |  |  |  |  |
| B767-300 |  |  |  |  | 12 | 12 | 12 | 12 | 12 | 12 |
| Long-haul fleet | 6 | 6 | 27 | 28 | 17 | 20 | 50 | 54 | 50 | 54 |
| B747-400 |  |  | 3 | 3 |  |  | 3 | 3 | 3 | 3 |
| Cargo |  |  | 3 | 3 |  |  | 3 | 3 | 3 | 3 |
| B737-900 |  |  | 1 | 2 | 3 | 3 | 4 | 5 | 5 | 5 |
| B737-800 | 6 | 6 | 19 | 20 | 4 | 4 | 29 | 30 | 29 | 30 |
| B737-700 |  |  | 4 | 4 | 5 | 5 | 9 | 9 | 8 | 9 |
| B737-400 | 5 | 6 | 2 |  | 7 | 7 | 14 | 13 | 14 | 13 |
| B737-300 | 6 | 6 | 1 | 1 | 7 | 7 | 14 | 14 | 14 | 14 |
| Medium-haul fleet | 17 | 18 | 27 | 27 | 26 | 26 | 70 | 71 | 70 | 71 |
| Total KLM fleet | 23 | 24 | 57 | 58 | 43 | 46 | 123 | 128 | 123 | 128 |

## REGIONAL FLEET

KLM Cityhopper

| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| F70 | 16 | 18 | 1 |  | 3 | 3 | 20 | 21 | 20 | 21 |
| F50 |  |  | 6 | 6 | 4 | 4 | 10 | 10 | 10 | 10 |
| Total KLM Cityhopp | 16 | 18 | 7 | 6 | 7 | 7 | 30 | 31 | 30 | 31 |

KLM Cityhopper UK

| Aircraft | Owned |  | Finance lease |  | Operating lease |  | TOTAL |  | In operation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 | 3/31/04 | 3/31/05 |
| BAE 146 100/300 |  |  |  |  | 5 |  | 5 |  | 5 |  |
| F100 | 1 | 1 | 14 | 14 |  | 1 | 15 | 16 | 15 | 16 |
| F50 |  |  |  |  | 6 | 6 | 6 | 6 | 6 | 6 |
| Total KLM Cityhopp | 1 | 1 | 14 | 14 | 11 | 7 | 26 | 22 | 26 | 22 |


| Total Regional fleet | 17 | 19 | 21 | 20 | 18 | 14 | 56 | 53 | 56 | 53 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| TOTAL KLM Group | 40 | 43 | 78 | 78 | 61 | 60 | 179 | 181 | 179 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


[^0]:    (1) Air France Group consolidated over 12 months (April-March) and the KLM Group over 11 months (May-March)
    (2) Servair consolidated over 15 months (January 2004-March 2005)

