## FINANCIAL STATEMENTS

$1^{\text {st }}$ Half year as of 30 September 2004

## CONSOLIDATED INCOME STATEMENTS

| In $\in$ millio |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Half year ended September 30, | Ntes | 2004 | 2003 | 2003 | Year ended |
|  |  |  |  |  | March 31, 2004 |
|  |  | Pro forma |  |  |  |
| Operating revenues | 3 | 9595 | 8797 | 6193 | 12337 |
| External expenses | 4 | (5308) | (4 852) | (3 373) | (6754) |
| Salaries \& related costs | 5 | (2874) | (2776) | (2025) | (4079) |
| Taxes other than income tax |  | (114) | (102) | (88) | (186) |
| Gross operating result |  | 1299 | 1067 | 707 | 1318 |
| Charge to depreciation/amortization, net | 6 | (794) | (802) | (604) | (1 184) |
| Charge to operating provisions, net | 6 | (24) | (25) | (14) | (46) |
| Gain on disposal of flight equipment, net |  | 6 | 9 | 1 | 7 |
| Other income and charges, net |  | (30) | (22) | (2) | 44 |
| Operating income |  | 457 | 227 | 88 | 139 |
| Restructuring costs |  | - | (11) | (11) | (22) |
| Net financial charges | 7 | (116) | (44) | (6) | (60) |
| Gains on disposals of subsidiaries and affiliates, net |  | - | 12 | - | 5 |
| Pretax income (loss) |  | 341 | 184 | 71 | 62 |
| Share in net income of equity affiliates |  | 43 | 29 | 22 | 53 |
| Amortization of goodwill |  | 42 | 43 | (8) | (15) |
| Income (loss) before income taxes and minority interests |  | 426 | 256 | 85 | 100 |
| Income tax | 8 | (121) | (61) | (32) | (2) |
| Income (loss) before minority interests |  | 305 | 195 | 53 | 98 |
| Minority interests |  | (9) | (6) | (1) | (5) |
| NET INCOME (LOSS) |  | 296 | 189 | 52 | 93 |
| Earings(los) pr issudshre |  | 1,14 |  | 0,24 | 0,42 |
| Earings(loss) per share | 9 |  |  |  |  |
| - basic |  | 1,16 |  | 0,24 | 0,43 |
| - diluted |  | 1,16 |  | 0,24 | 0,43 |

2003 pro forma: consolidation of the Air France group, including KLM and its consolidated subsidiaries over 5 months, identical to the method used at September 30, 2004.

## CONSOLIDATED BALANCE SHEETS

|  |  |  |  | In $€$ millions |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS as of |  | 09.30.2004 | 03.31.2004 | 03.31.2003 |
|  | Notes |  |  |  |
| Consolidation goodwill |  | 91 | 95 | 112 |
| Intangible fixed assets |  | 173 | 149 | 171 |
| Flight equipment | 10 | 10679 | 6951 | 7284 |
| Other property and equipment | 10 | 1845 | 955 | 878 |
| Investments in equity affiliates |  | 550 | 336 | 316 |
| Other investments |  | 311 | 268 | 260 |
| Total fixed assets |  | 13649 | 8754 | 9021 |
| Inventory |  | 394 | 151 | 220 |
| Trade receivables |  | 2429 | 1651 | 1432 |
| Income tax receivable |  | 315 | 101 | 111 |
| Other accounts receivable |  | 1745 | 494 | 592 |
| Marketable securities |  | 2285 | 1478 | 1039 |
| Cash |  | 328 | 330 | 193 |
| Total current assets |  | 7496 | 4205 | 3587 |


| Total assets | 21145 | 12959 | 12608 |
| :--- | :--- | :--- | :--- |

## CONSOLIDATED BALANCE SHEETS (CONTINUED)

|  |  |  |  | In $€$ millions |
| :---: | :---: | :---: | :---: | :---: |
| LIABILITIES AND STOKHOLDERS' EQUITY as of |  | 09.30.2004 | 03.31.2004 | 03.31.2003 |
|  | Notes |  |  |  |
| Common stock | 11 | 2290 | 1868 | 1868 |
| Additional paid-in capital | 11 | 1519 | 261 | 261 |
| Retained earnings (accumulated deficit) | 11 | 1265 | 1942 | 1862 |
| Cumulative translation adjustment |  | (6) | (9) | 3 |
| Stockholders' equity |  | 5068 | 4062 | 3994 |
| Minority interests |  | 79 | 23 | 33 |
| Stockholders' equity and minority interests |  | 5147 | 4085 | 4027 |
| Provisions for liabilities and charges | 12 | 2225 | 1039 | 1095 |
| Short and long-term debt and capital leases | 13 | 8080 | 4380 | 4147 |
| Trade payables |  | 1830 | 1226 | 1375 |
| Income tax liability |  | 456 | 21 | 5 |
| Advance ticket sales |  | 1446 | 1008 | 901 |
| Other payables |  | 1961 | 1200 | 1058 |
| Total liabilities |  | 15998 | 8874 | 8581 |


| Total liabilities and stockholders' equity | 21145 | 12959 | 12608 |
| :--- | :--- | :--- | :--- | :--- |

## STATEMENTS OF MOVEMENTS IN STOCKHOLDERS' EQUITY

|  |  |  |  |  |  |  |  |  | In $€$ millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Before allocation of income | Number |  | Add' |  | Treasury | Translation | Stockholders' | Minority | Stockholders' |
|  | of shares | Common | paid-in | Réserves |  |  |  |  | equity and |
|  | comprising | stock | capital |  | Stock | differences | equity | interests | minority |
|  | common stock |  |  |  |  |  |  |  | interests |
| March 31, 2002 | 219780887 | 1868 | 261 | 1813 | - | 19 | 3961 | 29 | 3990 |
| Dividends paid |  |  |  | (28) |  |  | (28) | (2) | (30) |
| Change in treasury stock |  |  |  |  | (25) |  | (25) |  | (25) |
| Impact of changes in accounting policies |  |  |  | (18) |  |  | (18) |  | (18) |
| Translation differences |  |  |  |  |  | (16) | (16) | (1) | (17) |
| Current year net income (loss) |  |  |  | 120 |  |  | 120 | 4 | 124 |
| Changes in scope of consolidation |  |  |  |  |  |  | - | 3 | 3 |
| March 31, 2003 | 219780887 | 1868 | 261 | 1887 | (25) | 3 | 3994 | 33 | 4027 |
| Dividends paid |  |  |  | (17) |  |  | (17) | (3) | (20) |
| Change in treasury stock |  |  |  | 1 | 7 |  | 8 |  | 8 |
| Impact of changes in accounting policies |  |  |  | (4) |  |  | (4) |  | (4) |
| Translation differences |  |  |  |  |  | (12) | (12) | (3) | (15) |
| Current year net income (loss) |  |  |  | 93 |  |  | 93 | 5 | 98 |
| Changes in scope of consolidation |  |  |  |  |  |  | - | (9) | (9) |
| March 31, 2004 | 219780887 | 1868 | 261 | 1960 | (18) | (9) | 4062 | 23 | 4085 |
| Issuance of common stock | 49602631 | 422 | 346 |  |  |  | 768 |  | 768 |
| Contribution of assets |  |  | 923 | (923) |  |  | - |  | - |
| Exchange offer costs |  |  | (11) |  |  |  | (11) |  | (11) |
| Dividends paid |  |  |  | (17) |  |  | (17) | (1) | (18) |
| Change in treasury stock |  |  |  |  | (33) |  | (33) |  | (33) |
| Translation differences |  |  |  |  |  | 3 | 3 | 1 | 4 |
| Net income for the period |  |  |  | 296 |  |  | 296 | 9 | 305 |
| Changes in scope of consolidation |  |  |  |  |  |  | - | 47 | 47 |
| September 30, 2004 | 269383518 | 2290 | 1519 | 1316 | (51) | (6) | 5068 | 79 | 5147 |

CONSOLIDATED STATEMENT OF CASH FLOWS

|  |  |  |  | In $\epsilon$ million |
| :---: | :---: | :---: | :---: | :---: |
| Half year ended September 30 , | Notes | 2004 | 2003 | $\begin{aligned} & \text { Year ended } \\ & 03.31 .2004 \end{aligned}$ |
|  |  |  |  |  |
|  |  |  |  |  |
| Cash flows from operating activities |  | 1026 | 346 | 1201 |
| Gross operating result |  | 1299 | 707 | 1318 |
| Other income (expenses) received (paid) |  | (45) | (27) | (23) |
| Foreign exchange gains (losses) |  | 1 | 2 | 3 |
| Operating cash flows |  | 1255 | 682 | 1298 |
| Changes in working capital |  | (66) | (246) | 54 |
| Restructuring expenditure |  | (20) | (14) | (18) |
| Interest paid |  | (162) | (89) | (163) |
| Interest received |  | 23 | 18 | 36 |
| Income tax paid (received) |  | (4) | (5) | (6) |
| Cash flows from investing activities |  | (332) | (276) | (849) |
| Acquisitions of subsidiaries |  | 585 | (1) | (10) |
| Purchase of tangible and intangible fixed assets |  | (1 034) | (484) | (1269) |
| Disposals of subsidiaries |  | 6 | 9 | 24 |
| Proceeds on disposal of tangible and intangible assets |  | 94 | 186 | 391 |
| Dividends received |  | 17 | 14 | 15 |
| Cash flows from financing activities |  | 56 | 214 | 386 |
| New debts |  | 388 | 640 | 901 |
| Repayment of debts |  | (148) | (294) | (345) |
| Repayment of capital lease obligations |  | (154) | (106) | (152) |
| Net decrease (increase) in loans |  | 30 | 7 | (29) |
| Net decrease (increase) in short-term investments |  | (37) | (11) | 35 |
| Dividends paid |  | (23) | (22) | (24) |
| Translation differences |  | - | (2) | (5) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS |  | 750 | 282 | 733 |
| Opening cash and cash equivalents | 17 | 1405 | 672 | 672 |
| Closing cash and cash equivalents | 17 | 2155 | 954 | 1405 |

AIR FRANCE - K.L.M Group

## 1. ACCOUNTING POLICIES

The half-year consolidated financial statements have been prepared in accordance with the accounting principles and valuation methods used for the annual financial statements, in agreement with:

- Regulation 99-02 of the French accounts committee, the Comité de Réglementation Comptable (CRC), concerning consolidated financial statements of commercial companies and public organizations;
- Recommendation 99.R. 01 of the Conseil National de la Comptabilité (CNC), concerning interim financial statements.


## 2. CHANGES IN THE SCOPE OF CONSOLIDATION, COMPARABILITY AND VALUATION

## 2.1 - Scope of consolidation

As of September 30, 2004, the Group included 162 companies, 139 of which are fully consolidated, 3 are proportionately consolidated and 20 are consolidated using the equity method. The change in the scope of consolidation is mainly due to the consolidation of the KLM group.

As the Exchange Offer closed in May 2004, the group's results include KLM's results over a period of five months (May to September 2004). At this date, the group holds $97.1 \%$ of the common shares of KLM stock.

In addition, the Servair group was consolidated with one quarter difference until March 31, 2004. To make up for this difference, the Servair group was consolidated over 9 months (January-September 2004) in this first half. In addition, Air France increased its stake in the Servair group by 3.1 points, from $94.5 \%$ to $97.6 \%$. This additional stock purchase had no significant impact on the consolidated accounts closed at September 30, 2004.

## 2.2-Comparability

For the purposes of comparison, a pro forma consolidated statement of income at September 30, 2003 has been prepared using methods and consolidation scope identical to those used at September 30, 2004. The unaudited pro forma income statement does not necessarily give an indication of the earnings that would have been achieved by Air France - KLM if the merger with KLM had actually taken place on the date adopted for preparing the pro forma income statement.

## AIR FRANCE - K.L.M Group

## 2.3-Valuation

On the basis of these (still provisional) estimates of the assets and liabilities as valued on the date of acquisition, the first consolidation of the KLM group shows a "badwill" of 976 million euros. This has been determined on the basis of an acquisition price of 797 million euros and a share of the shareholders' equity acquired of 1,773 million euros. Shareholders' equity specifically includes the adjustment to market value of the KLM group's fleet for a total of (873) million euros the recognition in the item "Other debtors" of the surplus value of the funds earmarked to cover employee retirement commitments for a total of 959 million euros.
As some valuations are still in process, this badwill may be adjusted during the appropriation period available to the group, which runs to the end of the fiscal year following the year of acquisition.
This is the case for the value of the funds allocated to cover personnel pension commitments. An in-depth review of this accounting standard is currently being carried out in order to determine whether this item may be recorded on the balance sheet.
Pending the definitive position that will be used for closing the annual accounts, the Group considers that according to accounting standards, this surplus may be recognized. However the Group has, as a precautionary measure, chosen not to amortize the portion of negative goodwill relative to the excess fund value in the second quarter.
The estimated amount of this portion came to 610 million euros at September 30, 2004. The impact of this amount on income, had it been amortized in the second quarter, would have generated an increase of approximately 30 million euros in net income.

The amortization period retained is 5 years, reflecting the length of time that the group considers reasonable for implementing the anticipated synergies, and the costs incurred in achieving them. The allocation for the period totaled 51 million euros at September 30, 2004.

Badwill is recognized in the item "Provisions for liabilities and charges" on the liabilities side of the balance sheet.

## 3. INFORMATION BY ACTIVITY AND GEOGRAPHICAL AERA

## 3.1 - Information by sector of activity



Consolidated sales revenues for the first half of the year totaled 9.6 billion euros, an increase of $9.1 \%$ over revenues for the previous pro forma first half. This increase was generated by all activity sectors, particularly passengers and cargo.
Operating income rose from 230 to 457 million euros against 227 million euros at September 30, 2003. All activities made a positive contribution to this result; passenger activity grew substantially to 349 million from 147 million euros at September 30, 2003.

## AIR FRANCE - K.L.M Group

## 3.2 - Analysis of operating revenues by geographical area of sale



Half year ended September 30, 2003 (pro forma)

| Scheduled passenger Other passenger revenues | 4328 343 | (66,3\%) (79,3\%) | 233 14 | $(3,6 \%)$ $(3,2 \%)$ | 475 21 | $\begin{aligned} & (7,3 \%) \\ & (4,8 \%) \end{aligned}$ | 971 34 | $\begin{array}{r} (14,9 \%) \\ (7,9 \%) \end{array}$ | 516 21 | $\begin{aligned} & (7,9 \%) \\ & (4,8 \%) \end{aligned}$ | $\begin{array}{r} 6523 \\ 433 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Passenger | 4671 | (67,2\%) | 247 | (3,6\%) | 496 | (7,1\%) | 1005 | (14,4\%) | 537 | (7,7\%) | 6956 |
| Cargo | 494 | (50,4\%) | 21 | (2,1\%) | 72 | (7,3\%) | 113 | (11,5\%) | 282 | (28,7\%) | 982 |
| Other cargo revenues | 49 | (54,4\%) | 5 | (5,6\%) | 5 | (5,6\%) | 18 | (20,0\%) | 13 | (14,4\%) | 90 |
| Total Cargo | 543 | (50,7\%) | 26 | (2,4\%) | 77 | (7,2\%) | 131 | (12,2\%) | 295 | (27,5\%) | 1072 |
| Maintenance | 359 | (99,2\%) | - | - | - | - |  |  | 3 | (0,8\%) | 362 |
| Others | 399 | (98,1\%) | 7 | (1,7\%) | 1 | (0,2\%) | - | - | - |  | 407 |
| Total | 5972 | (67,9\%) | 280 | (3,2\%) | 574 | (6,5\%) | 1136 | (12,9\%) | 835 | (9,5\%) | 8797 |

Half year ended September 30, 2003

| Scheduled passenger | 3278 | (68,6\%) | 209 | (4,4\%) | 310 | (6,5\%) | 660 | (13,8\%) | 322 | (6,7\%) | 4779 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other passenger revenues | 310 | (80,1\%) | 14 | (3,6\%) | 18 | (4,7\%) | 28 | (7,2\%) | 17 | (4,4\%) | 387 |
| Total Passenger | 3588 | (69,5\%) | 223 | (4,3\%) | 328 | (6,3\%) | 688 | (13,3\%) | 339 | (6,6\%) | 5166 |
| Cargo | 328 | (53,3\%) | 20 | (3,3\%) | 46 | (7,5\%) | 67 | (10,9\%) | 154 | (25,0\%) | 615 |
| Other cargo revenues | 43 | (55,8\%) | 5 | (6,5\%) | 4 | (5,2\%) | 16 | (20,8\%) | 9 | (11,7\%) | 77 |
| Total Cargo | 371 | (53,6\%) | 25 | (3,6\%) | 50 | (7,2\%) | 83 | (12,0\%) | 163 | (23,6\%) | 692 |
| Maintenance | 260 | (98,9\%) | - | - | - | - | - | - | 3 | (1,1\%) | 263 |
| Others | 64 | (88,9\%) | 7 | (9,7\%) | 1 | (1,4\%) | - |  | - |  | 72 |
| Total | 4283 | (69,2\%) | 255 | (4,1\%) | 379 | (6,1\%) | 771 | (12,4\%) | 505 | (8,2\%) | 6193 |

Changes in sales revenues varied by geographic region; thus, the change on a pro forma basis included a 1.1 point increase from Asia and 0.4 point from the Americas, while the Africa-Middle East region remained stable, and Europe and the West Indies-Caribbean-Indian Ocean markets fell by 1 and 0.5 point respectively.

## AIR FRANCE - K.L.M Group

## 3.3-Analysis of operating revenues by geographical area of destination



Changes in revenues by network also showed variations. Asia's share of revenues rose 2.5 points and AfricaMiddle East gained 0.3 point, while the share of the markets in the West Indies-Caribbean-Indian Ocean, Europe and the Americas fell by 1.8, 1.2 , and 0.2 point respectively.

## 4. EXTERNAL EXPENSES

|  | In $€$ millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Half year ended September 30, | 2004 | 2003 | 2003 | Variation |
|  | Proforma |  |  |  |
| Aircraft fuel | 1248 | 985 | 657 | 26,7\% |
| Chartering costs | 268 | 237 | 193 | 13,1\% |
| Aircraft operating lease costs | 316 | 312 | 239 | 1,3\% |
| Landing fees and en route charges | 736 | 680 | 454 | 8,2\% |
| Catering | 210 | 191 | 154 | 9,9\% |
| Handling charges and other operating costs | 538 | 533 | 379 | 0,9\% |
| Aircraft maintenance costs | 321 | 300 | 186 | 7,0\% |
| Commercial and distribution costs | 730 | 725 | 533 | 0,7\% |
| Other external expenses | 941 | 889 | 578 | 5,8\% |
| Total | 5308 | 4852 | 3373 | 9,4\% |
| Excluding aircraft fuel | 4060 | 3867 | 2716 | 5,0\% |

External charges were up $9.4 \%$ at September 30, 2004, increasing from 4.85 billion euros to 5.30 billion euros. This change, close to the growth in the group's available seats ( $+9.6 \% \%$ in EASK), is due primarily to fuel costs which rose significantly because of the surge in oil prices. Excluding fuel, the growth in external charges was limited to $5.0 \%$.

Aircraft charters rose $13.1 \%$ to 268 million euros at September 30, 2004, up from 237 million euros in the previous half, due to greater use of code shares with some of our partners (such as Korean Air, Japan Airlines, and Vietnam Airlines) and as a result of the implementation of Air France's new "Dedicate" product.

## 5. SALARIES AND NUMBER OF EMPLOYEES

## 5.1-Salaries and related costs

|  | In € millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Half year ended September 30, | 2004 | 2003 | 2003 | Variation |
|  | Proforma |  |  |  |
| By cost category |  |  |  |  |
| Wages and salaries | 2185 | 2135 | 1511 | 2,3\% |
| Pension contributions | 198 | 194 | 118 | 2,1\% |
| Social security contributions | 537 | 506 | 431 | 6,1\% |
| Amount capitalized | (46) | (59) | (35) | -22,0\% |
| Total | 2874 | 2776 | 2025 | 3,5\% |
| By geographical area |  |  |  |  |
| France | 1992 | 1900 | 1899 | 4,8\% |
| Overseas territories | 5 | 5 | 5 | 0,0\% |
| Abroad | 877 | 871 | 121 | 0,7\% |
| Total | 2874 | 2776 | 2025 | 3,5\% |

Personnel costs totaled 2.87 billion euros versus 2.78 billion euros at September 30, 2003, an increase of $3.5 \%$ in personnel on a constant consolidation basis, and down $1.1 \%$ to 102607 employees. This increase is primarily the result of a reduction in the allowances for social costs that had been granted, in France, for the change to the 35hour working week.

## 5.2 - Average number of employees

| Half year ended September 30, | 2004 | $2003$ <br> Proforma | 2003 | Variation |
| :---: | :---: | :---: | :---: | :---: |
| Total | 102607 | 103796 | 71855 | -1,1\% |
| Fligth deck crew | 7792 | 7804 | 5012 | -0,2\% |
| Cabin crew | 19941 | 20102 | 13242 | -0,8\% |
| Groundstaff | 74874 | 75890 | 53601 | -1,3\% |
| Management | 12975 | 12737 | 9138 | 1,9\% |
| Supervisors | 29245 | 29135 | 20699 | 0,4\% |
| Other staff | 32654 | 34018 | 23764 | -4,0\% |
| Pilots and cabin crew | 26078 | 26153 | 17295 | -0,3\% |
| Instructors | 993 | 1065 | 646 | -6,8\% |
| Management | 662 | 688 | 313 | -3,8\% |

The above number of employees is calculated on a weighted average basis based on actual paid presence.

AIR FRANCE - K.L.M Group
6. DEPRECIATION AND AMORTIZATION

|  | In € millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Half year ended September 30, | 2004 | 2003 | 2003 | Variation |
|  | Proforma |  |  |  |
| Net charge to depreciation/amortization | 794 | 802 | 604 | -1,0\% |
| - Intangible fixed assets | 24 | 24 | 18 | 0,0\% |
| - Flight equipment | 656 | 669 | 514 | -1,9\% |
| - Other property, plant and equipment | 114 | 109 | 72 | 4,6\% |
| Net charge to operating provisions | 24 | 25 | 14 | - |
| - Fixed assets | - | (4) | (6) | - |
| - Inventories | 1 | 2 | 2 | - |
| - Trade receivable | 1 | 5 | 5 | - |
| - Liabilities and charges | 22 | 22 | 13 | - |
| Total | 818 | 827 | 618 | -1,1\% |

## 7. NET FINANCIAL CHARGES

| Half year ended September 30, |  | In € millions |  |
| :--- | :---: | ---: | ---: |
| Financial expenses | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}{ }^{(1)}$ | Variation |
| - Loan interest | $\mathbf{( 1 4 5 )}$ | $\mathbf{( 7 1 )}$ | $\mathbf{1 0 4 , 2 \%}$ |
| - Lease interest | $(62)$ | $(48)$ | $29,2 \%$ |
| - Capitalized interest | $(73)$ | $(28)$ | $160,7 \%$ |
| - Other financial expenses | 13 | 10 | $30,0 \%$ |
| Fnancial income | $(23)$ | $(5)$ | $360,0 \%$ |
| - Interest on securities | $\mathbf{6 6}$ | $\mathbf{2 0}$ | $\mathbf{2 3 0 , 0 \%}$ |
| - Net gains on securities | 3 | 1 | $200,0 \%$ |
| - Other financial income | 16 | 12 | $33,3 \%$ |
| Net charges | 47 | 7 | $571,4 \%$ |
| Foreign exchange losses, net | $\mathbf{( 7 9 )}$ | $\mathbf{( 5 1 )}$ | $\mathbf{5 4 , 9 \%}$ |
| Net (charge) releaseto provisions | $\mathbf{( 1 4 )}$ | $\mathbf{2 5}$ |  |
| Total | $\mathbf{( 2 3 )}$ | $\mathbf{2 0}$ | - |
| (1) with a constant group structure | $\mathbf{( 1 1 6 )}$ | $\mathbf{( 6 )}$ | - |

${ }^{(1)}$ with a constant group structure
The interest rate used in the calculation of capitalized interest for the half year ended September 30, 2004 was $3.67 \%$.

Foreign exchange gains for the period include an unrealized net gain of EUR 12 million (against a net gain of EUR 23 million for the period ended September 30, 2003).

The item "Other financial income" includes a financial gain of 27.6 million euros arising from the financing contract for one of the Air France aircraft. The realization of this gain and the determination of its amount were subject to the outcome of a financial agreement between Air France and the financial organization at a date close to the debt's maturity. This final agreement was reached on July 21, 2004.
"Other financial income" includes also dividends received from non consolidated companies in the amount of EUR 5 million for the half year ended September 30, 2004 (compared with EUR 3 million for the half year ended September 30, 2003).

## 8. INCOME TAX

|  | In $€$ millions |  |
| :--- | ---: | ---: |
| Half year ended September 30, | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}{ }^{(1)}$ |
| Current tax charge | $(3)$ | $(3)$ |
| Deferred tax credit (charge) | $(118)$ | $(29)$ |
| Total tax credit (charge) | $\mathbf{( 1 2 1 )}$ | $\mathbf{( 3 2 )}$ |
| ${ }^{(1)}$ with a constant group structure |  |  |

${ }^{(1)}$ with a constant group structure
The current tax charge relates to amounts paid or payable in the short term to the tax authorities in respect of the current year, in accordance with the regulations prevailing in various countries and any applicable treaties.

## 9. EARNINGS PER SHARE

|  | Innumber of strees |  |
| :---: | :---: | :---: |
| Half year ended September 30, | 2004 | 2003 |
| Weightedaverage of: |  |  |
| - ordinary shares issued | 260438781 | 219780887 |
| - treasury stock held regarding stock option plan | (3685 758) | (1249 464) |
| - treasury stock held to regulate stock market price | (1863 037) | (1 621 935) |
| Number of sheres used in the calalation of besicernings per shere | 254889986 | 216909488 |
| Number of sheres used in the calalation of dilutedeernings per share | 254889986 | 216909488 |

As the exercise price for the equity warrants for new or existing shares was at 20 euros, they were not used in calculating diluted earnings per share.

Income used to calculate earnings per share breaks down as follows:

|  | In € millions |  |
| :---: | :---: | :---: |
| Half year ended September 30, | 2004 | 2003 |
| Income used to calculate basic earnings per share | 296 | 52 |
| Income used to calculate diluted earnings per share | 296 | 52 |
|  |  | $\ln €$ |
| Basic earnings (loss) per share | 1,16 | 0,24 |
| Diluted earnings (loss) per share | 1,16 | 0,24 |

## 10. PROPERTY AND EQUIPMENT



The net book value of aircraft acquired subject to a reservation of ownership clause totaled EUR 379 million as of September 30, 2004 (EUR 358 million as of March 31, 2004).

The net book value of other property and equipment financed under capital lease amounts to EUR 165 million as of September 30, 2004 (EUR 172 as of March 31, 2004).

## AIR FRANCE - K.L.M Group

## 11. STOCKHOLDERS' EQUITY

The public exchange offer for KLM shares to Air France-KLM shares took place in May 2004. A total of $49,602,631$ new shares representing a capital increase of 422 million euros, with paid-in capital of 346 million euros against which was charged the costs incurred in the public exchange offer of (11) million euros. At September 30, 2004, the share capital of Air France-KLM was divided into $269,383,518$ shares. Each share is entitled to one vote.
With earnings of 296 million euros, distributed dividends of (17) million euros and accounting for the acquisition cost for the period through treasury shares (33) million euros, the group share of shareholders' equity amounts to 5,068 million euros.

## 11.1-Breakdown of stock and voting rights

|  | As of Septenber 30, 2004 |  | As of March 31, 2004 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | \% stock | \% of voting rights | \% stock | \% of voting rights |
| French State | 44,1 | 45,3 | 54,0 | 54,6 |
| Employees and former employees $^{(1)}$ | 9,4 | 9,7 | 12,8 | 12,9 |
| Treasury stock ${ }^{(2)}$ | 2,8 | - | $-1,1$ | 32,5 |
| Other | 43,7 | 45,0 | 32,1 | 100 |
| Total | 100 | 100 | 100 |  |

${ }^{(1)}$ Personnel and former employees identified in funds or by a Sicovam code.
${ }^{(2)}$ The general shareholders meeting from September 28, 1999 has adopted a plan for purchasing its own shares in order to provide certain
categories of its personnel with incentive plans. The number of shares maximum authorised to be purchased was $3,525,000$. Whitin this autorisation, the company purchased $1,249,464$ of its own shares during the period ending March 31, 2000.

## 11.2 - Retained earnings

| As of | $\mathbf{0 9 . 3 0 . 2 0 0 4}$ | $\mathbf{0 3 . 3 1 . 2 0 0 4}$ |
| :--- | ---: | ---: |
| Distributable reserves | - | 366 |
| Treasury stock | $(51)$ | $(18)$ |
| Other reserves | 1020 | 1501 |
| Net income | 296 | 93 |
| Total | $\mathbf{1 2 6 5}$ | $\mathbf{1 9 4 2}$ |

At September 30, 2004, the item "Retained earnings for distribution" corresponds to that of Air France-KLM (March 31, 2004: Air France), the holding company for the Air France and KLM shares. Other reserves include the aggregate results of consolidated subsidiaries.

## 11.3-Treasury stock

At September 30, 2004, the Air France-K.L.M Group held 3,078, 165 shares of its own stock under stock option plans. Those shares are recorded in the item "Other marketable securities". In addition, the Air France-K.L.M group holds $4,460,893$ of its own shares ( $1.66 \%$ of the capital) without specific allocation as of this date. These shares are deducted from reserves.

## 11.4-Other securities giving access to common stock

Following the Exchange Offer, 45,093,299 Equity Warrants for new or existing shares [Bons d'Acquisition et/ou de Souscription d'Actions (BASA)] were issued. 3 BASA will give the right to purchase and/or subscribe to 2 new or existing shares of Air France-K.L.M. stock, with a par value of 8.50 euros, at an exercise price of 20 euros per Air France-K.L.M share. BASA holders will have the option, at any time during a 24 -month period beginning November 2005, to obtain new or existing shares, at the company's discretion, in exchange for the BASA. The maximum potential increase in the equity capital of Air France-K.L.M is 601 million euros.

## 12. PROVISIONS FOR LIABILITIES AND CHARGES

| As of | $\mathbf{0 9 . 3 0 . 2 0 0 4}$ | $\mathbf{0 3 . 3 1 . 2 0 0 4}$ |
| :--- | ---: | ---: |
| Provisions for pensions and termination payments on retirement (1) | 806 | 636 |
| Provisions for restitution for aircraft under operating leases | 323 | 275 |
| Restructuring provisions | 49 | 13 |
| Provisions for third party litigations | 22 | 23 |
| Other provisions for liabilities and charges | 100 | 92 |
| Negative goodwill (2) | 925 | $\mathbf{-}$ |
| Total | $\mathbf{2 2 2 5}$ | $\mathbf{1 0 3 9}$ |
| Of which short-term | 333 | 261 |

(1) French Law 2003-775 of August 21, 2003 amended the pension rules in France that stipulated, in particular, the impossibility of retirement before age 65 or retirement subject to a minimum number of vested quarters between the ages of 60 and 65 . As a result of the privatization of Air France on May 5, 2004, the current statutory regulations will have to be adapted to harmonize with the ordinary law regulations.

All employees are eligible for a statutory retirement indemnity calculated on the basis of seniority, which may be allocated on or after the age of 60 . Cabin crew are also eligible for a special retirement indemnity available under certain conditions on or after the age of 50 .

Air France has a period of two years in which to sign a sector agreement as required by the implementation of the pensions reform law.

In the event that this agreement is not signed, the service termination indemnity, if it is maintained as is (retirement at age 60), may be awarded only in cases of voluntary retirement and would, as a result, be subject to social security taxes. If there is a change in the rules, the impact of this provision would generate an additional cost, spread over time, to the annual charge.

Moreover, as regards flight deck and cabin crew, under the regulations pilots must retire at age 60 and cabin crew at age 55. French law 2004-734 July 26, 2004 of the civil aviation code, does not change the age for retirement, but may change the type of lay-off classified in the past as a "case of force majeure", if reclassification of ground staff fails. This type of lay-off which derives from a government action is not normally subject to the Delalande tax. If this is not the case, the impact of this additional cost would be booked as an actuarial variance and spread over the average residual period of the employee's term of employment.

To date, Air France does not have sufficiently detailed work data and assumptions to allow it to calculate the impact that these new provisions may have on commitments to employees.

In addition, Air France remains confident regarding the result of negotiations designed to reach a sector agreement.
(2) Details of this item are given in paragraph 2.3 - Valuation.

## 13. SHORT AND LONG-TERM DEBT AND CAPITAL LEASES

|  |  | In $€$ millions |
| :---: | :---: | :---: |
| As of | 09.30.2004 | 03.31.2004 |
| Perpetual subordinated loan stock | 580 | 116 |
| Bonds | - | 18 |
| Capital-lease obligations | 4036 | 1453 |
| Other long-term loans | 3115 | 2461 |
| Accrued interest not yet due | 102 | 43 |
| Bond redemption premiums | - | - |
| Longtermdebt and capital leases ${ }^{(1)}$ | 7833 | 4091 |
| Borrowings with short-termoriginal maturities |  |  |
| Commercial paper | 20 | - |
| Short-term bank finance facilities and similar facilities | 227 | 289 |
| Short-termdebts | 247 | 289 |
| Total short and longtermdebt and capital leases | 8080 | 4380 |
| ${ }^{(1)}$ Less than one year | 798 | 429 |

The change in financial liabilities is primarily due to the change in the scope of consolidation.
As of September 30, 2004, the group had unused borrowing capacity of EUR 1 billion under syndicated multicurrency revolving credit lines facilities which expire in August 2006. Furthermore, the Group benefits from medium-term credit facilities totaling EUR 50 million, EUR 22 million of which has been drawn as of September 30, 2004. Repayment deadlines vary between October 2004 and October 2006.

## 13.1-Analysis by currency

| As of | $\mathbf{0 9 . 3 0 . 2 0 0 4}$ | $\mathbf{0 3 . 3 1 . 2 0 0 4}$ |
| :--- | ---: | ---: |
| Euro | 6678 | 3720 |
| USD | 760 | 366 |
| CHF | 278 | - |
| JPY | 28 | - |
| GBP | 28 | - |
| Other currencies | 85 | - |
| Total | 4 | 5 |

AIR FRANCE - K.L.M Group

## 14. LEASES

## 14.1-Capital leases

| As of | 09.30 .2004 | $\mathbf{0 3 . 3 1 . 2 0 0 4}$ |
| :--- | ---: | ---: |
| Aircraft | 4199 | 1439 |
| Buildings | 223 | 230 |
| Equipment | 2 | 3 |
| Total | 4424 | 1672 |

* amounts not discounted


## 14.2-Operating leases

|  |  | In € millions |
| :--- | :--- | :---: |
| As of | 09.30 .2004 | 03.31 .2004 |
| Arcraft | 3179 | 2287 |
| $*$ amounts not discounted |  |  |

## AIR FRANCE - K.L.M Group

## 15. FLIGHT EQUIPMENT ORDERS

Due dates for commitments in respect of flight equipment orders are as follows :

|  |  | In $€$ millions |
| :--- | ---: | ---: |
| As of | $\mathbf{0 9 . 3 0 . 2 0 0 4}$ | $\mathbf{0 3 . 3 1 . 2 0 0 4}$ |
| $Y+1$ | 727 | 779 |
| $Y+2$ | 763 | 839 |
| $Y+3$ | 757 | 332 |
| $Y+4$ | 253 | 375 |
| $Y+5$ | 354 | 590 |
| $>5$ years | 250 | 261 |
| Total | $\mathbf{3 1 0 4}$ | $\mathbf{3 1 7 6}$ |

These commitments relate to amounts in USD which are converted into euros at September 30 and March 31, 2004 exchange rates.

## Air France sub-group

Air France's order books with Airbus and Boeing did not change substantially over the first half of 2004-05, and there were no new orders or options exercised. The total number of aircraft on order, which was 40 units at the end of March 2004, was 32 at the end of September 2004. This decline is the result of both ongoing deliveries as expected for existing orders and postponed deliveries decided in the fall of 2003 (note: this operation involving 2 A330-200 and 4 medium-haul planes was intended to adjust capacity to the downturn in traffic caused by the war in Iraq and the SARS epidemic).

## Medium-haul:

One A318 entered in service in April 2004, bringing the A318 fleet operated to 6 planes in the summer of 2004. The other changes involved the four aircraft included in the postponed operation: 1 A321, 1 A319 and 2 A320, which all entered service over the period from April 2004 to July 2004.

## Long-haul:

The first deliveries of 777-300ER occurred over the period. At the end of September 2004, Air France operated a fleet of 4 of these aircraft, including 2 purchased and 2 used under operating leases. This new long-haul model is an extended version of the 777-200ER of which Air France already operates a fleet of 25 aircraft.
The consolidated financial statements at September 30, 2004 include an Airbus A330-200. This aircraft is held by the Nogues, a company created specifically in connection with the postponed deliveries described above, and which is consolidated in the financial statements at September 30, 2004.

## Regional companies fleet:

Firm orders of the Air France group include 2 CRJ 700 and 8 Embraer 145.

## KLM sub-group

The order books of the KLM group include commitments to Boeing and Airbus.

## Medium-haul:

At the end of September 2004, the KLM group had one firm orders for B737 and 13 options on this same type of aircraft.

## Long-haul:

The order book of the KLM group includes 1 B777-200ER, which will be delivered in December 2004, and six A330-200, the first of which is to be delivered in August 2005.

Regional companies fleet:
The KLM group has also agreed to acquire one Fokker 70.

## AIR FRANCE - K.L.M Group

Group's commitments concern the following aircraft :

| Aircraft type | Asof | Tobedeliveredin | Y+1 | Y+2 | Y+3 | Y+4 | $Y+5$ | > 5 years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A318 | 09.30.2004 | Firm orders | 3 | 4 | 2 | - | - | - |
|  |  | options | - | - | 5 | 2 | - | - |
|  | 03.31.2004 | Firm orders | 4 | 3 | 3 | - | - | - |
|  |  | options | - | - | 5 | 2 | - | 3 |
| A319 | 09.30.2004 | Firm orders | 1 | 1 | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
|  | 03.31.2004 | Firm orders | 1 | 2 | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
| A320 | 09.30.2004 | Firm orders | - | - | - | - | - | - |
|  |  | options | - | - | 2 | 1 | - | - |
|  | 03.31.2004 | Firm orders | 2 | - | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
| A321 | 09.30.2004 | Firm orders | - | - | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
|  | 03.31.2004 | Firm orders | 1 | - | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
| A330 | 09.30.2004 | Firm orders | 2 | 4 | 2 | - | - | - |
|  |  | options | - | - | 2 | 1 | - | - |
|  | 03.31.2004 | Firm orders | - | 3 | - | - | - | - |
|  |  | options | - | 1 | 2 | 2 | - | 1 |
| A380 | 09.30.2004 | Firm orders | - | - | 3 | 2 | 3 | 2 |
|  |  | options | - | - | - | - | 1 | 3 |
|  | 03.31.2004 | Firm orders | - | - | - | 3 | 5 | 2 |
|  |  | options | - | - | - | - | 2 | 2 |
| B737 | 09.30.2004 | Firm orders | 1 | - | - | - | - | - |
|  |  | options | - | 2 | 7 | 2 | 2 | - |
|  | 03.31.2004 | Firm orders | - | - | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
| B747 | 09.30.2004 | Firm orders | 1 | - | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
|  | 03.31.2004 | Firm orders | - | 1 | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
| B777 | 09.30.2004 | Firm orders | 3 | 3 | 3 | - | - | - |
|  |  | options | - | - | 3 | 3 | 4 | - |
|  | 03.31.2004 | Firm orders | 3 | 5 | 2 | - | - | - |
|  |  | options | - | - | 2 | 4 | 3 | 1 |
| Endraer 145 | 09.30.2004 | Firm orders | 1 | 5 | 2 | - | - | - |
|  |  | options | - | - | - | - | - | - |
|  | 03.31.2004 | Firm orders | 1 | 5 | 2 | - | - | - |
|  |  | options | - | - | - | - | - | - |
| QRJ 700 | 09.30.2004 | Firm orders | 2 | - | - | 2 | - | 1 |
|  |  | options | - | - | - | - | - | - |
|  | 03.31.2004 | Firm orders | 1 | 1 | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
| Fodker 70 | 09.30.2004 | Firm orders | 1 | - | - | - | - | - |
|  |  | options | - | - | - | - | - | - |
|  | 03.31.2004 | Firm orders | - | - | - | - | - | - |
|  |  | options | - | - | - | - | - | - |

## AIR FRANCE - K.L.M Group

## 16 LITIGATION AND COURT ACTION

To the company's knowledge, there is no other litigation, arbitration or unusual event that could have or has had in the recent past a material impact on the financial position, earnings, business or holdings of the group.

## HALL litigation

In June 2000, several travel agents in the state of North Carolina in the United States, as well as the professional association to which they belonged (Association of Retail Travel Agents), filed suit in a North Carolina Federal Court against several major American airlines for collusion, following a reduction in 1999 of commissions paid to the agents by these companies for the issue of tickets. In 2002, these same travel agents gradually drew three major European airlines, including Air France and KLM, into the proceedings. The suit initiated by the travel agents was recognized as a class action suit by the court hearing the case. The amount of damages claimed jointly and severally against the airlines, for the alleged losses, totals USD $17,500,000,000$. The amount could be tripled should the US legislation governing collusion be applied. Air France and KLM believe the collusion charge is without merit and will seek its dismissal before the ruling court. In its decision of October 30, 2003, the Court dismissed the travel agents' claims and cleared all the US and European airlines involved in the suit. The plaintiffs have appealed this decision before the Court of Richmond (Virginia), which is expected to issue its ruling early in 2005.
No provision has been recorded in this regard.

## TAM Travel litigation

A certain number of travel agents, who were initially plaintiffs in the Hall case, decided to sue individually in another Federal Court. This litigation is identical to the Hall case. Pursuant to US Federal law, the case has been assigned to an Ohio Court which, in a pre-trial ruling handed down on May 3, 2004, dismissed the motion of the airlines to stay this case until the appeal in the Hall case is decided. As a consequence, this proceeding is continuing in the Ohio Court.
No provision has been recorded in this regard.

## Litigation between Servair and its employees

In 2000 and early 2001, a large number of Servair employees filed a suit before the Labor Court for payment of back wages. The plaintiffs stated that the time spent when dining in the company restaurant constituted a period during which the employee is under the authority of the employer and should, therefore, be paid as for normal working hours. In contrast, Servair considered that meal times were an interruption in working time not entitled to compensation.
In a definitive ruling on November 8, 2001, the Court of Appeals sided with the position argued by Servair. Other suits representing a total of 377 individual claims are still pending in the Labor Court. In a ruling issued on October 29, the Court dismissed the claims in a suit filed by about thirty employees. The Company has not recorded any provisions with respect to these disputes.

## Security lawsuit in the United States

Certain beneficiaries of victims of the terrorist attacks on September 11, 2001, filed a lawsuit in New York at the end of 2003 against all air carriers operating flights from the Newark, Washington and Boston airports, from which the planes used for the attacks took off, alleging that these airlines, like the airport authorities, had been negligent in their choice of the companies and persons responsible for airport security. In 2004, the actions filed against Air France resulted in decisions from the Court removing Air France from the lawsuit, thus ending the Company's involvement in this case.

## 17. CASH AND CASH EQUIVALENTS

| AS OF | $\mathbf{I n} €$ millions |  |
| :--- | ---: | ---: |
| Cash at bank | $\mathbf{0 9 . 3 0 . 2 0 0 4}$ | $\mathbf{0 3 . 3 1 . 2 0 0 4}$ |
| Cash equivalents | 328 | 330 |
| Short-term bank finance and similar facilities | 2054 | 1364 |
| Cash and cashequivalents | $(227)$ | $(289)$ |

Marketable securities with a term of more than three months upon acquisition or with a significant risk of fluctuations in value are excluded from cash equivalents.

## AIR FRANCE - K.L.M Group

FINANCIAL STATEMENTS .....  1
CONSOLIDATED INCOME STATEMENTS .....  2
CONSOLIDATED BALANCE SHEETS .....  3
STATEMENTS OF MOVEMENTS IN STOCKHOLDERS' EQUITY .....  .5
CONSOLIDATED STATEMENT OF CASH FLOWS .....  6
NOTES TO THE FINANCIAL STATEMENTS .....  .7

1. ACCOUNTING POLICIES .....  8
2. CHANGES IN THE SCOPE OF CONSOLIDATION .....  8
3. INFORMATION BY ACTIVITY AND GEOGRAPHICAL AERA. .....  9
4. EXTERNAL EXPENSES ..... 11
5. SALARIES AND NUMBER OF EMPLOYEES ..... 12
6. DEPRECIATION AND AMORTIZATION ..... 13
7. NET FINANCIAL CHARGES ..... 13
8. INCOME TAX ..... 14
9. EARNINGS PER SHARE ..... 15
10. PROPERTY AND EQUIPMENT ..... 15
11. STOCKHOLDERS' EQUITY. ..... 16
12. PROVISIONS FOR LIABILITIES AND CHARGES. ..... 17
13. SHORT AND LONG-TERM DEBT AND CAPITAL LEASES ..... 18
14. LEASES ..... 19
15. FLIGHT EQUIPMENT ORDERS ..... 20
16 LITIGATION AND COURT ACTION ..... 22
16. CASH AND CASH EQUIVALENTS ..... 23
